



ENRICHING YOUNG LIVES
SINCE 1947

2015-2016 ANNUAL REPORT
OCTOBER - SEPTEMBER

A MESSAGE FROM THE 71ST PRESIDENT



Friends and Supporters of The Guardsmen,

As we enter into our 70th Anniversary year, I am mighty to proud to present to you our 2015-2016 Annual Report for The Guardsmen.

As you will read in the pages below, The Guardsmen's Scholarship and Campership programs continue to make a real difference in thousands of Bay Area youth's lives. We awarded 260 scholarships and provided approximately 14,000 days of camp last year to at-risk kids. Our ability to support these programs depends on both the generosity of our donors and sponsors and the efforts of our 150 Regular Members who spend roughly 12,000 volunteer

hours a year planning and carrying out our events.

Generations of Guardsmen and supporters like you have enabled us to change campers' and students' lives by utilizing our unique brand of Fun, Fellowship and Fundraising to raise support for our programs. There is still work to do, however. Every year we have to turn away deserving kids from our Scholarship and Campership programs; the demand is sky high. We hope you will continue to support The Guardsmen in 2017 so we can help more kids every year and make a positive and lasting impact in their lives.

In honor of our 70th Anniversary, our Senior Committee is launching a capital campaign to increase The

Guardsmen's Endowment Fund. This will ensure that future generations of children will be supported by The Guardsmen, no matter what economic storms may come. If you are interested in contributing to the campaign or making any other type of contribution, please contact Heather Brewer, Director of Development in The Guardsmen Office.

On behalf of the Guardsmen Members, Board of Directors and Staff, I thank everyone who contributes their time, skills and financial resources to help the at-risk children of our community.

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ABOUT THE GUARDSMEN

MISSION

The Guardsmen makes a life-changing difference in the lives of at-risk youth by raising funds for scholarship, campership and other youth programs. We mobilize the talents, energy and resources of our members, friends, families, and professional colleagues, and in doing so, strengthen our entire community.

OUR BEGINNING

In 1947 a group of young San Francisco professionals, who were to become known as The Guardsmen, joined together to help disadvantaged children in the Bay Area. These young men recognized that they were among the most fortunate members of society, who had good careers, loving families, and many opportunities – past, present, and future. They decided they had a responsibility to “give back” in the interest of individual children, and society at large. They were concerned that although at-risk youth were provided basic necessities and help by existing civic and community agencies, many children had no opportunity to experience life outside the confines of an often harsh inner-city environment.

Beyond this desire to give back, these founding members of The Guardsmen also enjoyed the camaraderie that came from working together. The Guardsmen recognized that they could combine fun, fellowship

and fundraising. To this end, The Guardsmen began hosting fundraising events – dinners, raffles, a Christmas Tree Lot – in order to raise money for local children’s charities and programs. Membership of The Guardsmen was established entirely through word-of-mouth, and the organization quickly became a network of talented young individuals committed to building stronger communities. Over time, national, state, and civic leaders began to formally recognize The Guardsmen’s efforts and its vision for impacting youth through enhanced opportunities.

The Guardsmen’s first efforts revolved around the importance of athletics and outdoor activities. The Crystal Plunge Swimming Team was one of the first recipients of support when The Guardsmen helped them travel to Chicago to compete in the AAU championships. Several of the team’s members went on to win gold medals at the 1948 Olympics.

Early Guardsmen members recognized that children at-risk benefited from a mentor relationship, particularly if it was cultivated in a setting conducive to developing friendships (ex: “the great outdoors”). Thus, The Guardsmen began a program that thrives today in order to send at-risk children and youth to summer camp: The Guardsmen Campership Program.

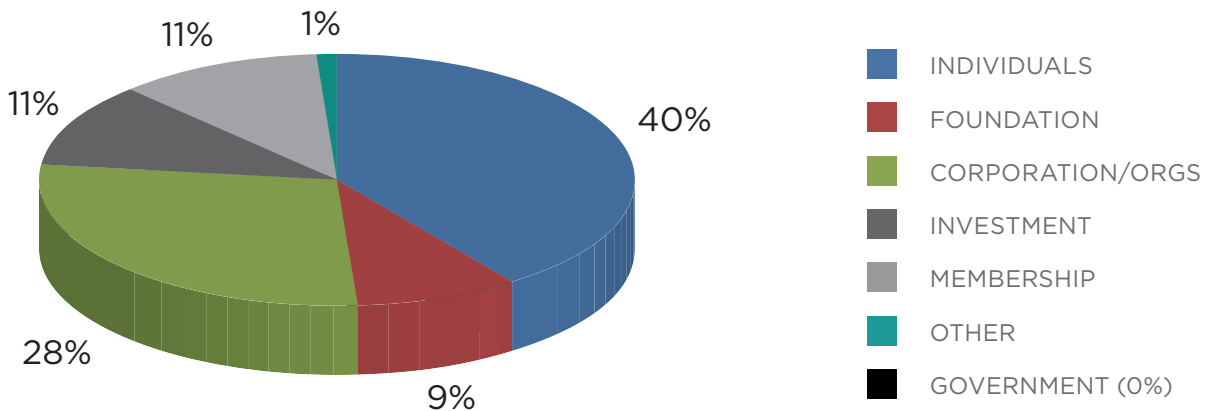
During a strategic review on the 50th anniversary of the organization in 1998, The Guardsmen identified a need for improved educational choices for at-risk youth, many of whom were lost in an unresponsive and dysfunctional education system that only reinforced cycles of poverty and violence. To address this need, The Guardsmen Scholarship Program was created in order to provide partial private school scholarships for at-risk children and youth.



THE GUARDSMEN 2015-2016 FINANCIAL HIGHLIGHTS

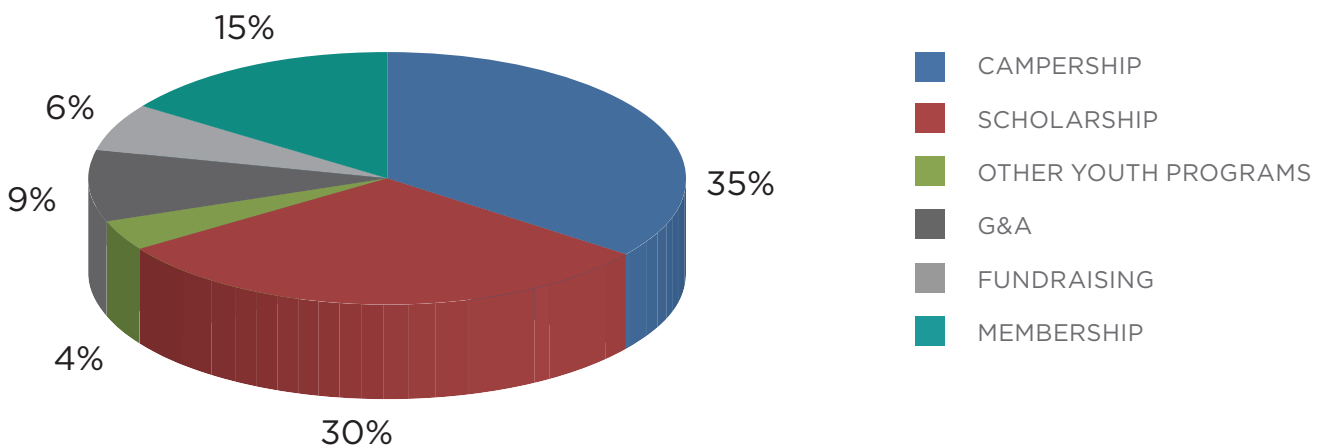
FY ENDING 9/30/16

2015-2016 REVENUE



TOTAL REVENUE: \$2,013,706

2015-2016 EXPENSES



TOTAL EXPENSES: \$1,907,077

*Membership expenses are covered by membership fees

NET INCOME: \$106,629

Complete financial statements for The Guardsmen, audited by Robert Lee & Associates LLP, are available upon request. Audits are conducted at the beginning of the calendar year.

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\$2,000 and above

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PG&E Corporation Foundation
SFG Asset Advisors, LLC
The Bank of America Charitable Foundation
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Z Gallerie

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Seldin Design Studios
Tedeschi Family Winery
The Ritz-Carlton, San Francisco
Wine Spectator Magazine

\$1-\$499

Ace Wasabi's Rock 'n' Roll Sushi
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Belle Fiore Winery
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DAOU Vineyards & Winery
Delfina
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Fort Point Beer Company
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Grant Family Wines
Green Flash Brewing Co.
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Wild Hog Vineyards
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ENDOWMENT GIFTS



Image painted by CC-CYO Campership Recipients

Endowment gifts establish a solid foundation and are permanently restricted. Every gift to The Guardsmen Endowment Fund makes a difference and allows us to focus on maintaining and expanding funding for our programs, knowing that our general operating support is secure and that we are providing for future generations.

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Tribute gifts may be made in memory or in honor of friends, colleagues, and loved ones. Treasured gifts such as these are directed to The Guardsmen Endowment Fund, unless otherwise specified by the donor, so that the names of those we love and respect might live on in perpetuity. Endowment gifts establish a solid foundation and are permanently restricted in order to ensure funding for future generations. Remembered/Honored individuals are listed in green, followed by the names of donors.

THE GUARDSMEN REMEMBERS AND CELEBRATES THE LIVES OF:



Benjamin G. Wells
Passed away
9/11/2016



Bok Reitzel
Passed away
10/21/2015



David T. Lombard
Passed away
10/24/2016



James A. Barringer
Passed away
6/6/2016



Mark A. McDonald
Passed away
11/4/2016



Rodman L. Hooker, Jr.
Passed away
7/29/2016



William K. Bowes, Jr.
Passed away
12/28/2016



Putnam Livermore
Passed away
11/01/2015

GRANT & FUNDRAISING HIGHLIGHTS



THE JOHNNY MILLER CHAMP FOUNDATION

The Johnny Miller Champ Foundation fosters teachers, organizations, and causes, which are seeking to promote the dreams and aspirations

of local youth. In July of 2016, The Guardsmen was honored to be one of two beneficiaries of the 1st annual Johnny Miller Champ Foundation Golf & Food event at Silverado Resort & Spa in Napa, CA, which brought in \$15,000 for our programs.

Johnny Miller, former professional American golfer, started the Johnny Miller Jr. Golf Foundation in 1993 as a means to promote junior golf. In 2015 the foundation was renamed The Johnny Miller Champ Foundation to honor and develop his father's legacy of creating champions. The role of the foundation has expanded to not only nurture the junior golfers, but to advance the cause of "Champ Makers" within the local community.

According to Johnny Miller, "Whether it's through athletics, education, or community service, [Champ Makers] reach out on an individual level to bring out the best in a person. Some children have no one. But [his] desire is that we can all have a Champ Maker who believes in us."



SING FOR AMERICA FOUNDATION

The Sing for America Foundation (SFA) is a nonprofit focused on supporting the performing arts in our communities. They believe that music enriches the lives of all people. SFA raises money through member-supported, volunteer performed benefit concerts. In exchange for world-class training and fundraising support, SFA members raise money through online platforms and benefit concert ticket sales to support the arts and other charitable organizations throughout our

communities. Unlike other organizations, SFA allows members to influence where their contributions go - half of the money raised by each member goes directly to the organization of his or her choosing.

Thanks to SFA's generosity, and the efforts of Guardsmen Member, Stu Gordon, over \$4,000 has been donated over the last 3 years to help support our cause.



BAZAARVOICE FOUNDATION

Bazaarvoice, Inc. is a network that connects brands and retailers to the authentic voices of people where they shop. The Bazaarvoice

Foundation's mission is to catalyze the next generation of highly-educated, entrepreneurial youth who will become our most innovative business and community leaders.

Every year, Bazaarvoice allows its employees from around the globe to nominate and vote for their favorite local nonprofits to win mini-grants of \$1,500-\$5,000 each from Bazaarvoice Foundation. Registered nonprofits must teach the community's youth two or more of the following entrepreneurial skills: leadership, curiosity, creativity, risk-taking, open-mindedness, and commitment to the community. During 2016, The Guardsmen was proud to be the winning charity for the San Francisco office/region, and awarded \$5,000!

TOP 25 FUNDRAISERS

Every year The Guardsmen's 150 active members are expected to raise \$3,000 each for our programs. Members are divided into 40 committees and are encouraged to work together in order to creatively involve local vendors, artists, and the community at large in the fundraising process.

Gideon Lett	\$50,055
Graham Coover	\$48,500
David Murray	\$38,041
Simon Wong	\$30,237
Michael Rubenstein	\$28,840
Brennan Angel	\$27,080
Wick De Young	\$24,300
Thomas Hanagan	\$23,480
Kevin Murray	\$22,450
Justin Monfredini	\$19,590
Adam Buttery	\$18,735
Edward Meier	\$17,260
Carey Nassano-Miller	\$14,642
Jordan Angel	\$14,640
R. Casey Scollin	\$14,200
Adam McMichael	\$14,177
Elliot Tight	\$13,832
Kyle McKenzie	\$13,730
Joseph Elefante	\$13,300
Patrick Gilligan	\$13,200
John Micek	\$13,200
Jeff McFarland	\$13,100
Robert Flowers	\$13,000
Greg Bullington	\$12,500
Robert Testa	\$12,250

SPECIAL EVENTS HIGHLIGHTS

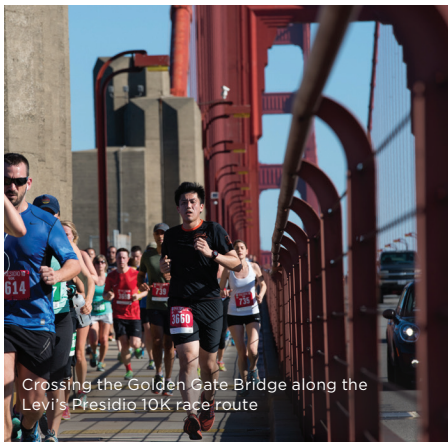
- The Guardsmen members volunteered over 6,000 hours at the Christmas Tree Lot
 - The Guardsmen's events are made possible by 80+ local sponsors
 - During the 2015-2016 fiscal year \$278,429 worth of goods and services were donated to The Guardsmen's special events by 162 local businesses
-



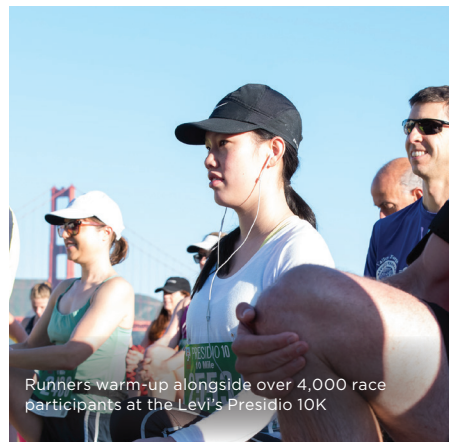
Windy Hill Bluegrass band performs at Tree Lot's 1st Farm to Table Dinner, hosted by Stag Dining



Tree Czar, Justin Monfredini, and Board Member, Bill Mastrangelo enjoy the annual Crab Feed at the Tree Lot



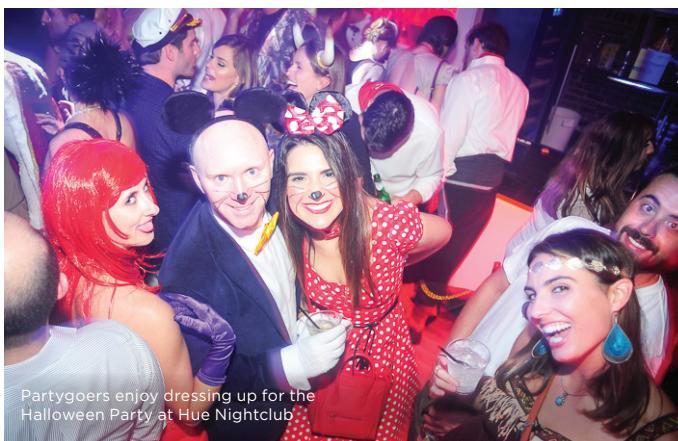
Crossing the Golden Gate Bridge along the Levi's Presidio 10K race route



Runners warm-up alongside over 4,000 race participants at the Levi's Presidio 10K



Members Marshall Boyd and Ryan Wagner enjoy Kids Day at the Tree Lot with their families



Partygoers enjoy dressing up for the Halloween Party at Hue Nightclub



Havana Nights Casino event at the Bently Reserve



Tour de France and Olympic cyclist, Tyler Hamilton, rides for The Guardsmen Tour



Tree Lot Party co-chairs, Brennan Angel, Ed Meier, Jordan Angel, Simon Wong, and Nimb Gabbay, celebrate in matching winter suits



Members Mike Hall and Derick Brown greet guest speaker/Campership recipient (center) at the San Francisco Wine Auction



Over 400 attendees bid on auction lots at the San Francisco Wine Auction



SF Giants players, Hunter Strickland & Chris Heston, gather with The Guard Dog at the Celebrity Dinner & Sports Auction



SF Giants' Manager Bruce Bochy addresses the crowd at the Celebrity Dinner & Sports Auction



Attendees play lawn games at the Kentucky Derby party at The General's Residence

CAMPERSHIP PROGRAM

The Guardsmen Campership Program sends at-risk children and youth to summer camp in order to break cycles of poverty through environmental education and stewardship, leadership training, and influential mentors. Campers must be ages 6-17, reside in the Bay Area, and meet the Alaska Reduced School Lunch Program financial guidelines in order to be eligible for a Guardsmen Campership.

MEET EBONY MOODY, CAMP MENDOCINO



"I have been in the foster care system for the last 7 years and my life has been full of uncertainties and inconsistencies. Too often in my life, I didn't know where I would sleep or when I would eat. Since 6th grade, I've lived in 8 different homes and attended 6 different schools. Every time I moved, I would start to get comfortable. But deep down, I knew that the stability wouldn't last.

I grew up unable to trust that the people in my life one day would still be around the next. With no support from my family or the people around me, I learned that the only person I could rely on was

myself. That is, until I started going to Camp. I would like to say thank you to The Guardsmen and all of those who support them in providing scholarships to Camp Mendocino. For the past 4 years, Camp has been a place where I always feel welcome, loved, valued, and understood. When first getting involved with Camp, I didn't participate or try to meet new people because I was used to being let down. I was afraid to open up and let people in. But Camp Mendocino became a source of stability in my life. The staff at Camp began to see through the walls I had built. They showed me that I didn't need those walls to protect

QUICK FACTS:

2,037 children received a Guardsmen Campership

\$549,580 was allocated to 18 partner agencies

13,740 days of camp

100% of campers are below the poverty line

Average age is 11.6 years

59% of campers are male, 41% of campers are female

102 foster children received a Campership

me because they would protect me. And they insisted that giving up wasn't an option. Most importantly, they showed me that I was worth believing in.

Rebecca and Sara, two of Camp's directors, have been there for me in situations when otherwise - I was totally alone. They have supported me in and out of school, given me strength for the future, and given me more encouragement than I can stand sometimes. Sara even tells me everyday- literally everyday - that she thinks I can be President of the

MEET EBONY MOODY, CAMP MENDOCINO

(CONTINUED)



Ebony Moody and Guardsmen members, Bruce Callander and Rob Connelly, at the Boys & Girls Clubs of SF's Youth of Year event

PARTNER AGENCIES

Through our long-established, partner agencies we know the children for whom we provide financial assistance are given the best environment possible to learn, play, and thrive.

Big City Mountaineers

Boy Scouts of America,
San Francisco Bay Area Council

Boys & Girls Club of San Francisco
Camp Mendocino

Camp Phoenix

Catholic Charities CYO Camp

Girl Scouts of Northern California

GirlVentures

Golden Gate Boys Choir and Bell
Ringers

Okizu

Presidio Community YMCA

Seven Tepees Youth Program

SOAR for Youth

St. Dorothy's Rest

Sunny Hills Services

The Salvation Army -
Camp Redwood Glen

YMCA of San Francisco -
Camp Jones Gulch

YMCA of the East Bay -
Camp Loma Mar

United States. It's annoying ... but I'm starting to believe it.

My Camp family has taught me what love really is.

In my life, I have been surrounded by so much negativity, I was afraid that I would soon give up on myself. Before Camp, I didn't know what I was worth. But having such strong, caring, and driven people from Camp in my life has really changed my perspective. I now have the confidence to be different from my peers who have dropped out of school or don't know where their life is headed. With the support of Camp, I am beating the odds. Despite all of my challenges, I've learned to be proud of who I have become. Each and every situation I have encountered ... and overcome ... has shaped me into the person I

am today: an influential, passionate, and resilient young woman. Because of the support of The Guardsmen, every year hundreds of kids just like me are able to have the experience of a lifetime at Camp Mendocino.

Camp Mendocino gives all kids encouragement, stability and love. For some of us, it also gives us a place to call home. These are all things that I was missing. But I'm glad to say ... not anymore."

Thank You.

Ebony Moody

Camp Mendocino's 2016 Youth of the Year and winner of the Charles Schwab 2016 Citywide Youth of the Year

SCHOLARSHIP PROGRAM

In commemoration of The Guardsmen's 50th Anniversary, The Scholarship Program was created in order to address the child education achievement gap in the Bay Area. Eligible students must reside in the Bay Area, be entering one of grades K-9, and meet the Alaska Reduced School Lunch Program financial guidelines in order to receive a Guardsmen Scholarship. The Guardsmen commits to each recipient throughout high school as long as the student remains eligible and re-applies each year. Siblings are also given priority in order to ensure the deepest impact possible within a family.

INTRODUCING MERCY HIGH SCHOOL

"The world needs more women to question the status quo and tackle the biggest, most pressing challenges of our time. At Mercy, we solve problems, we don't just answer questions. We practice working collaboratively on diverse teams, applying our creativity to answer complex questions, and communicating effectively because that is what the new innovation age demands. Fostering these skills along with a growth mindset is built into the fabric of Social Advocacy Based Learning and life at Mercy."

Mercy High School is a private, non-profit, four-year Catholic high school for girls with a 1:22 teacher to

student ratio, and has been serving the community since 1952. Advanced Placement and Honors courses in English, mathematics, science, foreign language and history are available to qualified and interested students. The fine arts program is one of the most diverse in the Bay Area and the athletic and speech programs have received state level recognition. Mercy's student government program has received the highest award from the California Association of Student Councils. Mercy High School also provides four Special Programs which offer unique opportunities designed to help students explore their career interests, gain experiential learning

outside the classroom, and prepare them for success. These four programs are: Women in Technology, Women in the Performing Arts, Women in Medicine, and Women in the Arts.

In addition to fostering the next generation of female leaders, Mercy High School's mission aligns with The Guardsmen's by serving children from low-income households. In fact, 62% of all students at Mercy High School receive financial aid. The Guardsmen proudly partners with Mercy High School and was pleased to provide 9 deserving students with a scholarship of \$2,000 during the 2015-2016 school year.



SCHOLARSHIP PROGRAM HIGHLIGHT: MEET OMAR



The long-term effects of The Guardsmen Scholarship Program are seen through the achievements and determination of the students themselves. It was Omar's dream to attend Sacred Heart Cathedral Preparatory. After benefitting from a Guardsmen Campership for many years, Omar discovered that The Guardsmen could make his educational dream a reality.

Thanks to The Guardsmen Scholarship Program, Omar attended Sacred Heart Cathedral Preparatory for four years and was

The Boys and Girls Clubs of San Francisco's **2016 Youth of the Year for the Don Fisher Clubhouse!** His achievements in science and math have led him to pursue his goal of becoming an anesthesiologist at Sierra College.

QUICK FACTS:

260 Scholarships provided for the 2016-2017 school year

64 new students

\$1,946: average scholarship award

107 students have a sibling in the program

K-5 grades: 27%, 6-8 grades: 36%, 9-12 grades: 37%

Female: 58%, Male: 42%



PARTNER SCHOOLS

In recent evaluations of our Scholarship Program, committee members came to realize that while many schools were being served, the quality of their education to our recipients was not being monitored or measured through the application process. In order to maximize The Guardsmen Scholarship, committee members decided, and the Board of Directors agreed, that setting greater expectations for our partner schools would give our Scholarship recipients a far better chance at breaking the cycles of poverty, furthering their education, and setting themselves up for success. The Guardsmen currently partners with 18 schools and will continue to annually choose to partner with those schools that are in line with The Guardsmen's mission, produce high performance and graduation rates, and provide positive environments for their students to learn and thrive.

- Archbishop Riordan High School
- Bishop O'Dowd High School
- De Marillac Academy
- Immaculate Conception Academy
- Mark Day School
- Mercy High School
- Mission Dolores Academy
- Northern Light School
- Presidio Hill School
- Sacred Heart Cathedral Preparatory
- St. Brigid School
- St. Finn Barr School
- St. Ignatius College Preparatory
- St. James School
- St. John Elementary School
- St. Peter's School
- The SMART Program
- St. Raphael School

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A SPECIAL THANK YOU TO OUR VOLUNTEERS

The Guardsmen would like to especially thank the hundreds of volunteers who make our events possible. You support our members' efforts and subsequently are also responsible for the success and longevity of The Guardsmen's Campership and Scholarship programs. We would not be where we are today without your skills, time, and generosity!



