



ENRICHING YOUNG LIVES
SINCE 1947

2014-2015 ANNUAL REPORT
OCTOBER - SEPTEMBER

A MESSAGE FROM THE 70TH PRESIDENT



2015-2016 Senior Board Members, Patrick Gilligan, Bill Mastrangelo, Tyson Stevenson, and Will Parker celebrate the new fiscal year at The Guardsmen's annual Changing of the Guard event.



Dear Friends and Supporters,

It is with great pleasure that I present to you the 2014-2015 Annual Report for The Guardsmen.

As you will observe throughout this report, the hard work of our all-volunteer member base, coupled with a strong support network from friends and colleagues across various sectors, has allowed our group to continue to reach new milestones year after year. This is not an easy act to accomplish, as we strive to be a diverse yet intimate organization with a manageable “tribe” of limited members. However, by constantly finding efficiencies through management of our office and the events that we hold, we are seeing steady growth from our

fundraising events and strategies.

Our wonderful Director of Development, Ms. Heather Brewer, continues to thrive within our organization. Working in sync with our member-managed Strategic Fundraising Committee, Heather has successfully renewed and strengthened our relationships with our donors, as well as continued to cultivate new methods for us to secure untapped funding resources. Combined with several record-breaking fundraising events over the past year, we are on track to continue to impact the lives of more at-risk children and youth than ever.

Despite our successes, the demand for camping and private school opportunities for the Bay Area children who need these programs continues to be insatiable. This is where we need your help for 2016,

as your continued support will allow us to fund these critically important avenues of education, recreation, and the enrichment of young lives. We are hopeful that after reviewing this report you will fully understand the significance and impact that The Guardsmen has as a community service organization. We truly could not do it without the loyal generosity from our supporters, volunteers, staff, families, and friends. Should you have questions or wish to provide direct funding to The Guardsmen, please do not hesitate to contact any board member, Heather, or me.

Thank you again for your support.

Patrick Gilligan
70th President

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WRITING/EDITING:
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ABOUT THE GUARDSMEN

MISSION

The Guardsmen makes a life-changing difference in the lives of at-risk youth by raising funds for scholarship, campership and other youth programs. We mobilize the talents, energy and resources of our members, friends, families, and professional colleagues, and in doing so, strengthen our entire community.

OUR BEGINNING

In 1947 a group of young San Francisco professionals, who were to become known as The Guardsmen, joined together to help disadvantaged children in the Bay Area. These young men recognized that they were among the most fortunate members of society, who had good careers, loving families, and many opportunities – past, present, and future. They decided they had a responsibility to “give back” in the interest of individual children, and society at large. They were concerned that although at-risk youth were provided basic necessities and help by existing civic and community agencies, many children had no opportunity to experience life outside the confines of an often harsh inner-city environment.

Beyond this desire to give back, these founding members of The Guardsmen also enjoyed the camaraderie that came from working together. The Guardsmen recognized that they could combine fun, fellowship

and fundraising. To this end, The Guardsmen began hosting fundraising events – dinners, raffles, a Christmas Tree Lot – in order to raise money for local children’s charities and programs. Membership of The Guardsmen was established entirely through word-of-mouth, and the organization quickly became a network of talented young individuals committed to building stronger communities. Over time, national, state, and civic leaders began to formally recognize The Guardsmen’s efforts and its vision for impacting youth through enhanced opportunities.

The Guardsmen’s first efforts revolved around the importance of athletics and outdoor activities. The Crystal Plunge Swimming Team was one of the first recipients of support when The Guardsmen helped them travel to Chicago to compete in the AAU championships. Several of the team’s members went on to win gold medals at the 1948 Olympics.

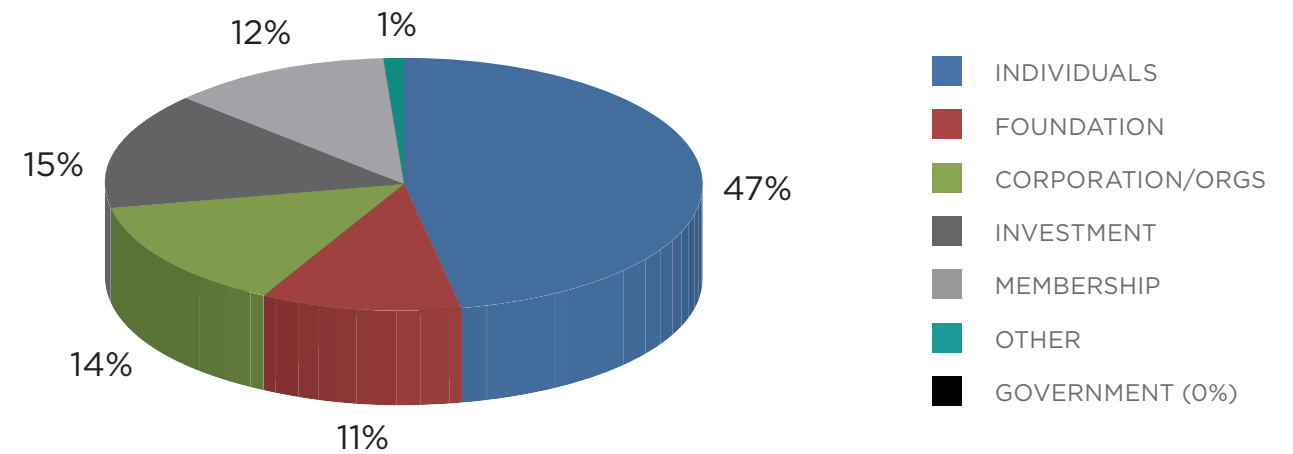
Early Guardsmen members recognized that children at-risk benefited from a mentor relationship, particularly if it was cultivated in a setting conducive to developing friendships (ex: “the great outdoors”). Thus, The Guardsmen began a program that thrives today in order to send at-risk children and youth to summer camp: The Guardsmen Campership Program.

During a strategic review on the 50th anniversary of the organization in 1998, The Guardsmen identified a need for improved educational choices for at-risk youth, many of whom were lost in an unresponsive and dysfunctional education system that only reinforced cycles of poverty and violence. To address this need, The Guardsmen Scholarship Program was created in order to provide partial private school scholarships for at-risk children and youth.

THE GUARDSMEN 2014-2015 FINANCIAL HIGHLIGHTS

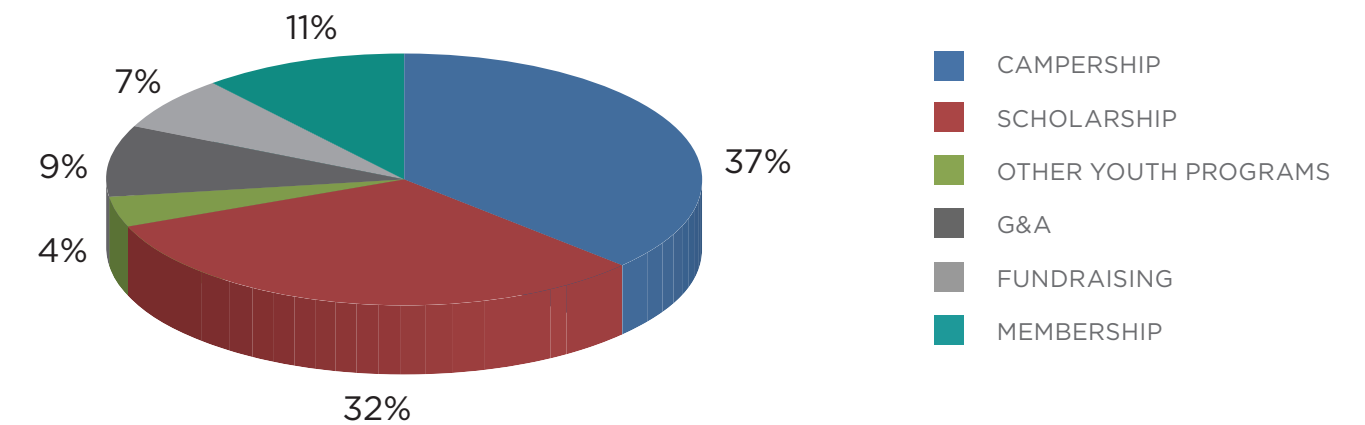
FY ENDING 9/30/15

2014-2015 REVENUE



TOTAL REVENUE: \$1,769,965

2014-2015 EXPENSES



*Membership expenses are covered by membership fees

TOTAL EXPENSES: \$1,607,194

NET INCOME: \$162,771

The Guardsmen’s 2014-2015 financials are preliminary numbers. Complete financial statements for The Guardsmen, audited by Robert Lee & Associates LLP, are available upon request. Audits are conducted at the beginning of the calendar year.



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OneHope
Original Joe's
Robert Podesta
Ram's Gate Winery
Chris Reid
San Francisco Baseball Academy
San Francisco Craft Spirits Carnival
Sephora Company
Benjamin V. Shih
Smart & Final
Spring Mountain Vineyard
SQOR
Tedeschi Family Winery
TR Elliott Winery
Tre Ricci Winery
Trincherio Family Estates
Trione Winery
Trotter 1/16 Winery
Wells Fargo Bank
Williams Selyem Winery
Zeel Massage On Demand

\$250-\$499

John Abendroth
Airbnb
C. Donatiello Winery
Cache Creek Casin Resort
Elissa Cheung
Daniel J. Conway
Courtesan Wines
Foley Family Wines
Zach Follett
Gary Danko
Richard J. Guggenhime
Halleck Vineyard
Hand & Stone Spa
Hillstone Restaurant Group
It's Just Lunch
Kelly Fleming Wines

Leland Fly Fishing Outfitters
Lolinda Steakhouse
Michael Mina Restaurant
Million Services Limo
Mina Group, LLC
Piro Holdings
San Francisco Giants Baseball Club
Shafer Vineyards
Kerrisa Smith
Sonoma Cider
Soter Vineyards
Stags' Leap Winery
Tommy's Original Margarita, Inc.
Michael Torres
Two Miles Wines
Von Strasser Winery
Warrior Community Foundation

\$100-\$249

Alfred's Steakhouse
Bamboo Asia
Bella Vineyards
Bluestem Brasserie
Compass Rose Accupuncture
Dr.'s Orders Massage & Fitness
Epic Roasthouse
Patrick J. Gilligan
Golden Gate Yacht Club
Goorin Brothers
Hale Mary Winery
Harris' The San Francisco
Steak House
Hey Lady
Neema Hodjat
Joseph Swan Vineyards
Kabuki Springs & Spa
James Krueger
La Folie Restaurant
Laline USA
Liverpool Lil's
Lynmar Estate
Mission Tango
MM Art & Fashion
MoMo's
Nalod Associates LLC
Noir Lounge SF
Ozumo
Per Diem Restaurant
Perbacco Ristorante + Bar
Efrain Perez
Perry's Embarcadero
Playland Bar
Plump Jack Wine & Spirits
Ruth's Chris Steakhouse
Saintsbury Winery

Scotland Yard
Skywalker Vineyards
Style Lend
Talisman Wines
Terra Valentine Winery
The Brick Yard
The Girl & The Fig
Yoga Flow SF - Ocean
Yoga Tree
Zut! Tavern on 4th St.

\$50-\$99

Cakebread Cellars
Joseph Carr
Headlights Hair Studio
TCHO Chocolates
Tiptoes Nail Spa

ENDOWMENT GIFTS



Image painted by CC-CYO Campership Recipients

Endowment gifts establish a solid foundation and are permanently restricted. Every gift to The Guardsmen Endowment Fund makes a difference and allows us to focus on maintaining and expanding funding for our programs, knowing that our general operating support is secure and that we are providing for future generations.

\$5,000 and above

Richard O. DeAtley

\$2,000-\$4,999

Kurt Houtkooper
Robert W. Maier
David R. Rawson
Christopher T. Roeder

\$1,000-\$1,999

Matthew P. Carbone
Christopher A. Codik
Robert T. Coneybeer
William A. Domann
Stuart M. Gordon
Bradford Jeffries
James Krueger
Mark W. Perry
Paul Sack
James R. Saunders
Ferdinand Schmitz
A. Horton Shapiro
Sing For America Foundation
Matthew C. Smith
John L. Sullivan

\$500-\$999

John H. Bickel
Richard B. Blackman

Frederic W. Bost
Edward L. Bulkley
Marcus O. Colabianchi
James D. Connelly
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Jim Morrone
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Steven A. Rocha
James R. Rottman
Daniel E. Shea
Christopher E. Simpson
Calvin R. Tilden
David R. Walsh
John G. Warner
James T. Wheary

\$100-\$499

Carl W. Anderson

Richard A. Bohannon
Norman H. Bouton
William C. Callender
Jay Cassell
Kevin and Joanne Castello
William R. Cohen
L. Dale Crandall
Mark M. Greenough
Duncan R. Hay
Robert B. Henry
Gary M. King
William K. McGarvey
James Monfredini
Martin E. Monfredini
Jeffrey J. Morris
Richard C. Otter
Joseph F. Riley
Thomas A. Wright
Frederick E. Wylar

\$1-\$99

Carter Coleman
Harriet Meyer Quarre Revocable Trust
Jeffrey R. Higginbotham
David L. Kral
William H. Moorhouse
Denis G. Roy








TRIBUTE GIFTS







Tribute gifts may be made in memory or in honor of friends, colleagues, and loved ones. Treasured gifts such as these are directed to The Guardsmen Endowment Fund, unless otherwise specified by the donor, so that the names of those we love and respect might live on in perpetuity. Endowment gifts establish a solid foundation and are permanently restricted in order to ensure funding for future generations. Remembered/Honored individuals are listed in green, followed by the names of donors.

DONATIONS IN MEMORY/HONOR OF:

Bruce Belding	Jeffrey R. Higginbotham	William Cooper Shaw
Carl W. Anderson	Steven A. Rocha	Harriet Meyer Quarre
John Callander	Jim Hobbs	Revocable Trust
Frederic W. Bost	James R. Saunders	Pat Short
Jim Crane	Jim and Alyssa Kelly	Robert B. Henry
James R. Saunders	Kevin & Joanne Castello	Gordy Soltau
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Don Fisher	Kevin Murray	James R. Saunders
David C. Cumming	James R. Saunders	Greg M. Thomas
Ashley Fox	David Rawson	Calvin R. Tilden
James R. Saunders	William K. McGarvey	James R. Saunders
Jay Fritz	George Reppas	Sherman Welpton, III
James R. Saunders	James R. Saunders	James R. Saunders
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Michael Gilpin	Christopher T. Schaper	James Krueger
Kristen Lahner	Bill Shaw	
Brook R. Heath	James R. Saunders	

THE GUARDSMEN REMEMBERS AND CELEBRATES THE LIVES OF:

						
Gregory Metz Thomas Passed away 2/12/2015	James Hobbs Passed away 2014	George S. Reppas Passed away 3/23/2015	Ron Souza Passed away 3/10/2015	Brook R. Heath Passed away 4/13/2015	Curtis R. Davies Passed away 11/18/2015	Dr. Constantine Bricca, Jr. M.D. Passed away 10/20/2015

					
John Armand Busterud Passed away 1/4/2016	Peter Hannaford Passed away 9/5/2015	Jeremy A. Spielman Passed away 7/5/2015	James M. Crane Passed away 3/5/2009	Jacob L. Mathis, Jr., M.D. Passed away 12/20/2015	A. Kent Tichenor Passed away 12/24/2015

GRANT & FUNDRAISING HIGHLIGHTS



THE BANK OF AMERICA CHARITABLE FOUNDATION

The Bank of America Charitable Foundation has been a significant supporter of The Guardsmen for the last two years. In 2014-2015 the foundation generously granted \$25,000 to our Campership and Scholarship Programs through its Basic Needs focus area.

Through the Bank of America Charitable Foundation, funds are directed to meet the needs of low-income communities, with a particular focus on revitalizing neighborhoods, educating the workforce for 21st-century jobs and addressing basic needs, such as hunger and homelessness. Their employees are passionate about improving communities through volunteerism, and Bank of America offers a range of opportunities to connect them to meaningful issues.



A PRIVATE LUNCH WITH JOHN STUMPF

This year CEO of Wells Fargo Bank and 2013 Banker of the Year, John Stumpf, graciously offered one lucky auction winner a personal lunch with him, including a private chef in the Wells Fargo board room and a behind-the-scenes tour of the Wells Fargo Museum, personally led by Mr. Stumpf himself. With the help of CharityBuzz, Mr. Stumpf was able to raise a whopping \$22,600 for The Guardsmen's programs! A huge thank you to Mr. Stumpf and Ms. Teri Gevinson, who was this auction's winning bidder - because of Ms. Gevinson we were able to send 40 more children to summer camp and provide 6 more students with scholarships.



CREATIVE GENEROSITY AT FORWARD MANAGEMENT, LLC

Every year Forward Management, LLC has a company holiday tradition of donating to charitable organizations that help make the world a better place and foundations that support an extraordinary cause. In lieu of sending out printed holiday cards, they send out a holiday greeting over email asking their business contacts to read about charities they've pre-selected, and then vote for their favorite. Using the voting results, they then make the proportional contributions (using what funds would have been spent on a printed holiday card) to charities and organizations. In December of 2014 The Guardsmen was honored to have been a beneficiary of such a creative and environmentally friendly way of fundraising, which raised nearly \$2,000 for our programs!



BLACKROCK DAY AT THE TREE LOT

In December of 2014 BlackRock generously joined a group of its employees with about 30 Boys and Girls Club members for a fun day at The Guardsmen Christmas Tree Lot. The kids were able to pick out a tree for two of their clubhouses, enjoy a holiday arts & crafts section, play on the Tree Lot's bouncy house, and eat a delicious lunch, all thanks to the support of BlackRock and the help of its employees.

TOP 25 FUNDRAISERS

Every year The Guardsmen's 150 active members are expected to raise \$3,000 each for our programs. Members are divided into 40 committees and are encouraged to work together in order to creatively involve local vendors, artists, and the community at large in the fundraising process.

Graham Coover	\$42,568
Michael Rubenstein	\$29,500
David Murray	\$26,568
Matthew Bainer	\$26,447
Joseph Elefante	\$22,238
Dan Annan	\$21,000
Ross Robinson	\$15,000
Edward Meier	\$14,927
Marco Castaneda	\$14,447
Justin Monfredini	\$13,726
Joseph Appel	\$13,000
Will Bartlett	\$12,568
R. Casey Scollin	\$12,000
Andrew Gall	\$12,000
Ryan Prosser	\$11,668
Tyler Nickerson	\$11,285
Joseph Rehrmann	\$11,250
Grant Cleghorn	\$11,068
Simon Wong	\$10,619
Damon Bruce	\$10,600
Michael McKinnon	\$10,000
Charles Emanuel	\$10,000
Brian Cristol	\$9,948
Kevin Chagnon	\$9,568
Joshua Stumpf	\$9,290

SPECIAL EVENTS HIGHLIGHTS

- The Guardsmen members volunteered over 6,000 hours at the Christmas Tree Lot
- The Guardsmen's events are made possible by 80+ local sponsors
- The Levi's Presidio 10K Race was voted Best Race of 2015 in San Francisco Magazine
- In 2014-2015, \$483,543 worth of goods and services were donated to The Guardsmen's events by 466 donors



Cal's band entertained guests at the Big Game Luncheon



Tree Czar, Bill Mastrangelo, and his family at the Tree Lot Pancake Breakfast



President, Kevin Murray, and 1st V.P., Justin Hildebrandt, at The Guardsmen Tour



Cornhole tournament at the San Francisco Lawn Party



Board Member, Ryan Nail, and son enjoy Kids Day at the Tree Lot



First Lady, Talitha Murray, accepts an award at the Trap & Shotgun tournament



Annual Crab Feed at the Christmas Tree Lot



Members and friends enjoy '80s Prom at The Julia Morgan Ballroom



President, Kevin Murray, and guest speaker/ Campership recipient enjoy the San Francisco Wine Auction



Festive guests at the Run for the Roses Kentucky Derby by the Bay



A view of the Golden Gate Bridge during the Levi's Presidio 10K race



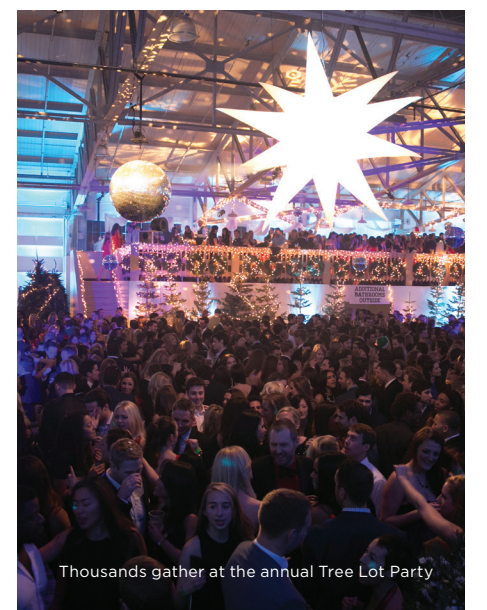
Wine Auction Co-Chairs recognize outstanding member and donor, Paul Walker



Honorary Chair Barry Bonds addresses the crowd at the Celebrity Dinner & Sports Auction



SF Giants' closing pitcher, Sergio Romo, at the Celebrity Dinner & Sports Auction



Thousands gather at the annual Tree Lot Party

CAMPERSHIP PROGRAM

The Guardsmen Campership Program sends at-risk children and youth to summer camp in order to break cycles of poverty through environmental education and stewardship, leadership training, and influential mentors. Campers must be ages 6-17, reside in the Bay Area, and meet the Alaska Reduced School Lunch Program financial guidelines in order to be eligible for a Guardsmen Campership.

CAMP HIGHLIGHT: SOAR FOR YOUTH



QUICK FACTS:
1,812 children received a Guardsmen Campership
\$566,440 was allocated to 17 partner agencies
14,161 days of camp
100% of campers are below the poverty line
Average age of camper is 11.5 years
56% of campers are male, 44% of campers are female
66 foster children received a Campership

SOAR for Youth was established in 2009 to provide high quality Support, Opportunities, And Rapport that foster youth would have otherwise received from their parents. **Only 50% of foster youth complete high school by the age of 18, compared with 70% of their non-foster peers.** Only 20% of those who graduate from high school attend college compared with 60% of high school graduates in the general population. As a result, a high percentage of emancipated foster youth end up on the streets when the foster care system no longer supports them.

In community partnership with the University of California, Berkeley, Bay Area Child Support Services, and community foster youth servicing organizations, SOAR helps foster youth move through adolescence and into their adult lives with confidence and independence. Through a three-year summer residential pre-collegiate program and additional years of academic support, SOAR

teaches, coaches, and counsels our young people (grades 6 -12) in academics, life skills, leadership, emotional intelligence, and career development. It provides them with outdoor experiences that build trust, create teamwork, and enhance self-esteem. The SOAR program aims to help foster youth graduate from high school, attend college, and succeed in life.

SOAR for Youth's goals are to:

- Offer opportunities for foster youth to grow in mind, body, and spirit
- Help foster youth realize their full potential
- Enable foster youth to contribute and succeed in society
- Make a difference in the lives of youth we serve by giving them hope and confidence in their future

The Guardsmen is proud to have supported 46 campers (322 days) at SOAR for Youth during the summer of 2015.

FORMER CAMPER, CURRENT GUARDSMAN



This year The Guardsmen has had the privilege of witnessing the long-term effects of our Campership Program by proudly accepting a former Campership recipient, Derick Brown, as a Guardsmen Member.

For seven of his formative years Derick received a Guardsmen Campership. He was a kid from one of the toughest parts of San Francisco, The Western Addition, also known as the "Concrete Jungle". The Guardsmen Campership Program allowed him to attend the Boys and Girls Clubs' Camp Mendocino every summer and explore nature. Camp Mendocino also provided Derick with leadership training that helped propel him to UC Berkeley where he graduated with honors.

"Without The Guardsmen's generosity I would not be as equipped for success as I am now and I give my brothers-to-be all of the credit. I am ready to pay it forward and bleed green," says Derick.

Derick went on to give back to his community by working in youth development at the Youth Guidance Center where he coordinated daily program activities, as well as the Boys and Girls Clubs of San Francisco where he hired and managed teen staff in order to prepare them for the work force. Currently, Derick works for the City and County of San Francisco as the Chief Deputy Director of the Mayor's Office of Neighborhood Services. For Derick, furthering his career has not stopped him from serving his community. He has dedicated his life to "uplifting the community and continuing to provide public service to misguided youth," and it is for that reason that Derick has joined as a Member of The Guardsmen. We could not be more proud to have him.

PARTNER AGENCIES

Through our long-established, partner agencies, we know the children for whom we provide financial assistance are given the best environment possible to learn, play, and thrive.

Big City Mountaineers

Boy Scouts of America, San Francisco Bay Area Council

Boys & Girls Club of San Francisco - Camp Mendocino

Camp Phoenix

Catholic Charities CYO Camp

Girl Scouts of Northern California

GirlVentures

Golden Gate Boys Choir and Bell Ringers

Okizu

Presidio Community YMCA

San Mateo County Sheriff's Office - STAR Camp

Seven Tepees Youth Program

SOAR for Youth

St. Dorothy's Rest

Sunny Hills Services

The Salvation Army Camp Redwood Glen

YMCA of San Francisco Camp Jones Gulch

YMCA of the East Bay Camp Loma Mar

SCHOLARSHIP PROGRAM

In commemoration of The Guardsmen's 50th Anniversary, The Scholarship Program was created in order to address the child education achievement gap in the Bay Area. Eligible students must reside in the Bay Area, be entering one of grades K-9, and meet the Alaska Reduced School Lunch Program financial guidelines in order to receive a Guardsmen Scholarship. The Guardsmen commits to each recipient throughout high school as long as the student remains eligible and re-applies each year. Siblings are also given priority in order to ensure the deepest impact possible within a family.

QUICK FACTS:

256 Scholarships provided for the 2015-2016 school year

52 new recipients

\$1,950: average Scholarship given

96 students have a sibling in the program

58% are female, 42% are male

The majority ethnicity of students is Hispanic (51%), followed by Black or African American (17%) and Asian (13%)

Roughly the same amount of students are in grades K-5, 6-8, and 9-12

SCHOLARSHIP HIGHLIGHT: ST. PETER'S SCHOOL

St. Peter's Catholic School, established by the Sisters of Mercy in 1878, has approximately 300 students in Kindergarten through 8th Grade. Since its inception, St. Peter's has been serving the needs of diverse children in the Mission District of San Francisco. The school is a place rich in tradition, faith, and family, and welcomes students of every religious belief, race, and ethnic origin. Most students live in the Mission District and many will be the first in their families to attend college or university. Just over 80% of St. Peter's students and their families qualify as low income.

St. Peter's has 14 faculty members and instructional aides. The school's

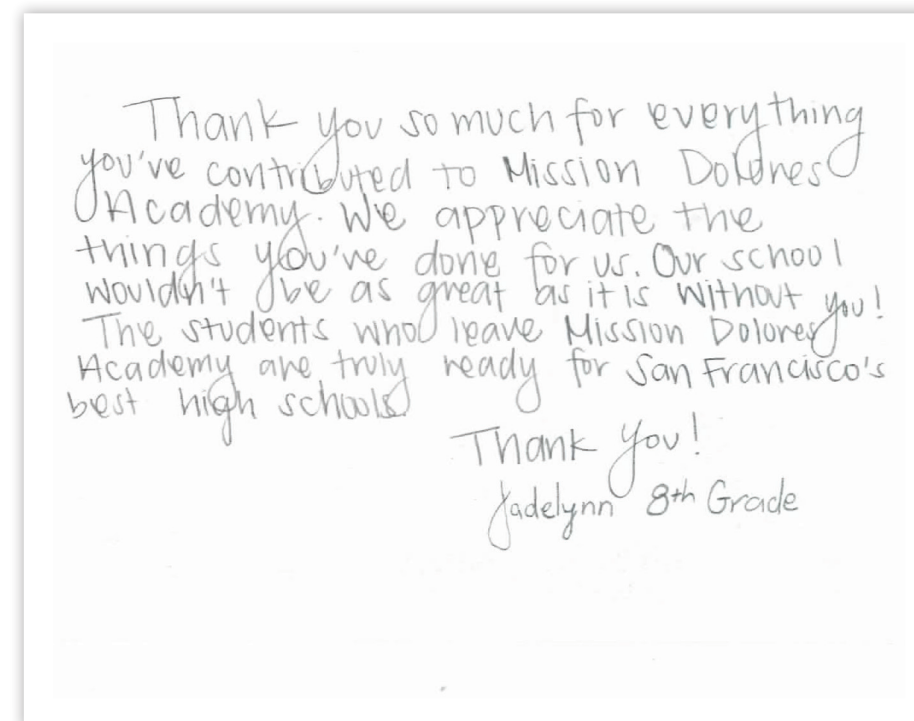
academic program has a strong focus on reading and writing to support the high percentage of English language learners as well as Science, Technology, Math, and Engineering (STEM). St. Peter's students benefit from partnerships that the school has formed with the University of San Francisco, the University of Notre Dame, and other community organizations and educational institutions.

"Combining deep-rooted traditions and current best practices, we are dedicated to equipping children with the tools necessary to be successful in the 21st Century," says Principal Gloria Galarsa.

In 2014-2015, The Guardsmen was proud to award 5 students at St. Peter's School with scholarships.



THANK YOU CARD FROM SCHOLARSHIP RECIPIENT



PARTNER SCHOOLS

In recent evaluations of our Scholarship Program, committee members came to realize that while many schools were being served, the quality of their education to our recipients was not being monitored or measured through the application process. In order to maximize The Guardsmen Scholarship, committee members decided, and the Board of Directors agreed, that setting greater expectations for our partner schools would give our Scholarship recipients a far better chance at breaking the cycles of poverty, furthering their education, and setting themselves up for success. The Guardsmen now currently partners with 28 schools instead of 75 and will continue to annually choose to partner with those schools that are in line with The Guardsmen's mission, produce high performance and graduation rates, and provide positive environments for their students to learn and thrive.

- Archbishop Riordan High School
- Bishop O'Dowd High School
- Cathedral School For Boys
- Convent of the Sacred Heart Elementary School
- De Marillac Academy
- Drew High School
- Immaculate Conception Academy
- International High School
- Katherine Delmar Burke School
- Mark Day School
- Mercy High School
- Mission Dolores Academy
- Northern Light School
- Nueva School
- Presidio Hill School
- Sacred Heart Cathedral Preparatory
- School of the Epiphany
- St. Brigid School
- St. Finn Barr School
- St. Ignatius College Preparatory
- St. James School
- St. John Elementary School
- St. Peter's School
- St. Raphael School
- Stuart Hall for Boys
- The Hamlin School
- The Urban School of San Francisco
- Town School for Boys

ACKNOWLEDGEMENTS

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TREE LOT
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GREG VARNI
TOM HARRIS

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BEAU FREYERMUTH

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ED MEIER
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PRESIDIO 10
ANDY BENTON
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GREG VARNI
ROSS SPILLER

CAMPERSHIP
GREG VARNI
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ROSS SPILLER

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JORDAN ANGEL

LAMPLIGHTER
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JEFF MCFARLAND
RYAN NAIL

PHOTOGRAPHY & ARCHIVE
GUSTAVO FERNANDEZ

GUARD DOG
DAVE ARNESON

WE LOVE OUR VOLUNTEERS!

The Guardsmen would like to especially thank the hundreds of volunteers who make our events possible. You support our members' efforts and subsequently are also responsible for the success and longevity of The Guardsmen's Campership and Scholarship programs. We would not be where we are today without your skills, time, and generosity!



