

The Guardsmen

2012-13 Annual Report



Our Mission

The Guardsmen make a life-changing difference in the lives of at-risk youth by raising funds for scholarship, campership and other youth programs. We mobilize the talents, energy and resources of our members, friends, families, and professional colleagues, and in so doing strengthen our entire community.

Challenges for Bay Area Youth

Research conducted by John Hopkins found that low-income youth suffer significantly from a lack of enrichment over the summertime.

Educational success is critical to economic success. Children growing up without proper academic resources are not being given the opportunity to break the cycle of poverty.

A family with two adults and two children is living in poverty if its household income is less than \$22,200. Approximately 20% of the Bay Area's population, or 1.3 million people, are considered below this poverty threshold. In San Francisco alone, 23%, or 184,000 out of 788,000 residents, live below the line.

Low-income youth typically end up in schools with lower-quality teaching and fewer resources. These disadvantages contribute to our country's pervasive achievement gap for low-income children.

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Growing our Legacy of Community Giving



Message from the 68th President

Thanks to the support and engagement from our incredible community of members, volunteers, participants, donors and sponsors, The Guardsmen continues to transform the lives of thousands of disadvantaged children in the greater Bay Area. Following the principles instituted by our founders in 1947, The Guardsmen furthers its mission by embracing and advancing the ideal of “giving back” to the community and helping the interests of those less fortunate. By blending this shared purpose and the camaraderie The Guardsmen membership establishes from working together as a cohesive team, we combine fun, fellowship and fundraising/philanthropy to maximize the impact we have on at-risk Bay Area youth.

Year after year, we send thousands of disadvantaged children to summer camps through our Campership Program and hundreds of disadvantaged children to schools supported by our Scholarship Program. We continue to work towards growing these Programs through our events, such as the Annual Christmas Tree Lot at the Fort Mason Center, Sports

Auction, Wine Auction, Presidio 10, Century Ride/Tour and through our development initiatives driven by the Strategic Fundraising Committee and our newly formed Individual Gifts Committee.

The Guardsmen enjoyed a banner year in 2012-2013 and maintained the organization’s crucial focus on fun, fellowship and fundraising/philanthropy. Along with our typical schedule of large fundraising events, we added new events, extended and improved The Guardsmen brand with both the launch of a new website (www.guardsmen.org) and The Guard Dog (our new Chief Morale Officer). We also brought thirty-one (31) outstanding new members into the group and mobilized our talents and resources to exceed expectations for the year.

This year, our goals are to continue growing our events and brand, expand our reach, and increase the financial support we receive in order to make a bigger impact on youth’s lives. In particular, we intend to grow the 365 Program, which provides a more comprehensive year-round

support approach for our at-risk youth beneficiaries.

We look forward to building upon the success of our programs with the help of our current generous community as well as new supporters who share our passion for providing essential opportunities for our disadvantaged Bay Area youth. By working together, positive transformative change is possible.

Sincerely,

A handwritten signature in black ink, appearing to read "M. Colabianchi". The signature is fluid and cursive.

Marcus O. Colabianchi
68th President of The Guardsmen

The Guardsmen Annual Report 2012-13

Marcus O. Colabianchi
PRESIDENT

Paul E. Walker
FIRST VICE PRESIDENT

Peter Boer
VICE PRESIDENT

Brian Carr
VICE PRESIDENT / SECRETARY

The Guardsmen is a group of Bay Area men mobilizing their significant talents and resources to enhance and improve the lives of at-risk youth.

This all-volunteer organization, founded in 1947, provides access to high-quality educational and outdoor activities for inner-city youth. The opportunities created through The Guardsmen's scholarship and campership

programs mean that every year youth who otherwise would not have a chance at success are given the opportunity to excel as productive members of society. Sometimes that support means giving children a chance to "just be kids," by giving them their first experience to hike, bike, or play a game of softball in the great outdoors. Sometimes that support means the difference between attending a low-performing public school, and access to a higher-quality private education and the life-changing course such an opportunity creates.



Guardsmen History

Our Beginning

In 1947 a group of young San Francisco professionals, who were to become known as The Guardsmen, joined together to help disadvantaged children in the Bay Area. These young men recognized that they were among the most fortunate members of society, who had good careers, loving families, and many opportunities – past, present, and future. They decided they had a responsibility to “give back” in the interest of individual children, and society at large.

They were concerned that although at-risk youth were provided basic necessities and help by existing civic and community agencies, many children

had no opportunity to experience life outside the confines of an often harsh inner-city environment.

Beyond this desire to give back, these founding members of The Guardsmen also enjoyed the camaraderie that came from working together. The Guardsmen recognized that they could combine fun, fellowship and fundraising/philanthropy. To this end, The Guardsmen began sponsoring fundraising events—dinners, raffles, a Christmas Tree lot—in order to raise money for local children’s charities and programs. Membership in The Guardsmen was established entirely through word-of-mouth, and the organization quickly became a network of talented young individuals committed

“The Guardsmen is one of the largest supporters of outdoor; experiential education for underserved youth in the Bay Area. This support has allowed us to grow our programs by at least 30 percent annually for the past four years.” -Mark Godley, Big City Mountaineers

to building stronger communities. Over time, national, state, and civic leaders began to formally recognize The Guardsmen’s efforts and their vision and impact in providing enhanced opportunities for youth.

Our Programming

The Crystal Plunge Swimming Team was one of the first recipients of support, when The Guardsmen helped them travel to Chicago to compete in the AAU championships. Several of the team’s members went on to win gold medals at the 1948 Olympics. Building on that impact, the organization’s first efforts revolved around the importance of athletics and outdoor activities. Early Guardsmen members recognized that disadvantaged children benefited from a mentor relationship—particularly if it was cultivated in a setting conducive to developing friendships—the “great outdoors.” Thus, the organization began a program that thrives today—to send at-risk, disadvantaged youth to summer camp.

During a strategic review on the 50th anniversary of the organization in 1998,

The Guardsmen identified a need for improved educational choices for at-risk youth—many of whom were lost in an unresponsive and dysfunctional educational system that only reinforced cycles of poverty and violence. To address this need, The Guardsmen Scholarship Program was created to provide partial private-school tuition scholarships for at-risk children, in order to give them access to the high-quality resources and personalized attention that have proven again and again to help disadvantaged youth succeed.

The Guardsmen also recognize the need for flexible, high-impact support of youth programs that might otherwise be compromised. For example, when the Salvation Army’s Tenderloin Community Center in San Francisco was under construction in 2007 and their crucial after-school programs were at risk, The Guardsmen stepped in to help fund a temporary space. More recently, when Seven Tepee’s lost its access to Hidden Villa’s summer retreat for their older teens, The Guardsmen funded a four-day outdoor retreat that filled the unexpected and potentially disappointing void. With more than 60

years of service to Bay Area youth, and more than 60 years of friendship and camaraderie as an all-volunteer organization, The Guardsmen will continue to build on its heritage, ever-mindful of the changing and expanding needs of at-risk youth, and their importance to our future.

Our Fundraising

The Guardsmen has a long history as a successful fundraising organization. Originally best known for the annual Christmas Tree Lot at Fort Mason Center, the largest indoor tree lot in the West, The Guardsmen now hosts dozens of other successful fundraisers that reflect the variety of activities and interests in the Bay Area. Events include the Big Game Lunch, the Sports Auction, the Presidio 10K Run, The Guardsmen Tour, and the San Francisco Wine Auction.

In addition to events, The Guardsmen raises funds for programs through donations and planned gifts from foundations and individuals, matching gifts from corporations, and corporate sponsorships.





Campership

Campership Overview

Camp is a time of transformation for these youth

About

The Guardsmen Campership Program has been the cornerstone of the organization’s charitable contributions since 1947. The camp experience has evolved from a traditional residential camping program into a life-changing outdoor experience, with lessons in environmental stewardship, leadership, personal growth and community involvement. The Guardsmen values the opportunity for at-risk youth to “just be kids” at camp, and recognizes that the chance to connect with nature and the outdoors can have a tremendous impact on young lives. According to a study by the American Institutes for Research, at-risk youth who attended outdoor education programs saw great improvement in leadership and interpersonal skills and experienced higher levels of self-confidence.

The Camp Experience

Environmental education, stewardship and conservation are key components to the camp experience and are achieved through activities including: camper-run organic gardens, animal care, plant-life education and preservation, trail revitalization, recycling and composting education, outdoor skills training and more. In addition, youth are immersed in confidence-building and team-building activities such as hiking, archery, drama, arts/crafts, rock climbing, swimming and campfire programs.

The Campers

Children who participate in The Guardsmen Campership Program are ages six to 17, and come from families that meet the income eligibility guidelines for the Federal Government’s Reduced Price School Lunch Program.

Guardsmen campership recipients are from disadvantaged, low-income backgrounds. Many have witnessed or experienced violence and drug and alcohol abuse in their neighborhoods, schools, family homes or group homes. Camp is a time of transformation for these youth, and inspires many of them to become leaders in their communities.

Our Partners

Through our long established trusted agency partners, including the Boys and Girls Clubs of San Francisco, Catholic Youth Charities, YMCA, Girl Scouts and the Salvation Army, we know the children for whom we provide financial assistance for are given a natural environment in which to thrive through interaction with positive role models.

2013 Statistics

By Age		Ethnicity	
6-9 years	21%	African American	48%
10-13 years	58%	Mixed Race	17%
14-17 years	21%	Latino	15%
—	—	Caucasian	10%
Average Monthly Income		Asian	6%
Less than \$1,500	37%	Native American	1%
\$1,500-2,499	31%	Other	3%
\$2,500-3,499	20%		
\$3,500+	12%		
—	—		
Foster Children	9%		



Campership experiences change lives

Campership Recipient: Derick's Story

Living in public housing in the Western Addition neighborhood of San Francisco, Derick's single mom struggled to raise three children while living on welfare. Poverty, crime and drugs were familiar scenes for Derick and his two brothers, one of whom is his fraternal twin. The Ernest Ingold Clubhouse run by the Boys & Girls Clubs of San Francisco was Derick's escape from gangs and violence. He thrived in the safe and social environment where he could play sports, hang out with friends and relax as a kid. The Clubhouse's adult mentors convinced him at age nine to apply for Boys & Girls Clubs' Camp Mendocino's 10-day overnight camp, an experience that was only possible through The Guardsmen's Campership support.

Camp Mendocino was the first time Derick had been away from home or experienced the outdoors beyond a trash-ridden city park. "Camp opened up everything for me. Suddenly my world didn't seem small or narrow. I would go swimming in the Noyo River, ride horses in the Redwoods and make new friends. I would have never had those experiences at home, and I could have never gone to camp without the help from The Guardsmen," says Derick.

Camp also brought out Derick's natural leadership abilities, which he first discovered on an overnight camping trip. "The counselors handed me the map and asked me to lead the group of 20 campers. They encouraged me to take initiative and I succeeded," Derick says.

Derick attended Camp Mendocino until he was 14, and stayed active in the Boys & Girls Clubs of San Francisco. He eventually worked as a Boys & Girls Clubs staff member, planning sports games, tutoring for homework and becoming a natural role model for the children.

To advance his career, Derick knew he would have to continue his education. Although he had barely graduated from high school, Derick approached his two-year degree at City College of San Francisco with newfound maturity and determination. He surprised everyone, including himself, when he graduated as the valedictorian of his class and earned acceptance to UC Berkeley. With boundless energy and optimism, Derick now balances his coursework in law and social policy with an overflowing list of extracurricular activities that includes an internship in the San Francisco office of Speaker of the House Nancy Pelosi and a counseling position with the San Francisco Juvenile Probation Department.

By working with at-risk youth in the Juvenile Probation Department, Derick is leading by his own example. "Kids come in with crime and drug charges, and I tell them my life story. I tell them about where I'm from and the choices I've made. I'm talking it and doing it," Derick says.

Despite his packed schedule, Derick is intently focused on his future. His goal is to earn a graduate degree in either business or law, gain corporate work experience and then apply it towards establishing his own organization to help urban youth in need. "It's important for me to be a leader for other kids who are growing up in neighborhoods like the one I grew up in. For me, being a leader all started at the Boys & Girls Clubs and at Camp Mendocino."

"Camp opened up everything for me. Suddenly my world didn't seem small or narrow..."



Campership Partners

The Boys & Girls Clubs of San Francisco is one of the first five campership organizations to which The Guardsmen provided funding starting after its founding in 1947. Throughout its over 120-year history, Boys & Girls Clubs of San Francisco has provided hope and opportunity to our city's most under resourced youth. Founded in 1891, the Boys & Girls Clubs of San Francisco has nine (9) Clubhouses in the city's most challenged neighborhoods, plus Camp Mendocino—a residential summer Camp in Mendocino County. Boys & Girls Club of San Francisco currently serves more than 16,700 total youth per year.

The Guardsmen's relationship with the Boys & Girls Clubs of San Francisco spans over 65 years and stems from our support of Camp Mendocino, a 2,000-acre camp in the redwoods of Mendocino County. Each year, The Guardsmen sends hundreds of youth from challenging neighborhoods to summer camp at Camp Mendocino. For many campership recipients, camp is their first experience outside of San Francisco and in the wilderness, and The Guardsmen sponsorship is often the only way they can financially afford to attend camp. Through this support, The Guardsmen give children the chance to escape the city and "go to camp." After attending camp, youth show dramatic improvement in leadership, communication skills, and self-confidence. They form lasting bonds with both their peers and mentors. Together, The Guardsmen & Boys and Girls Clubs of San Francisco believe campers bring their new outlook back with them – to their families, to their daily decisions, and to their approach to academics.

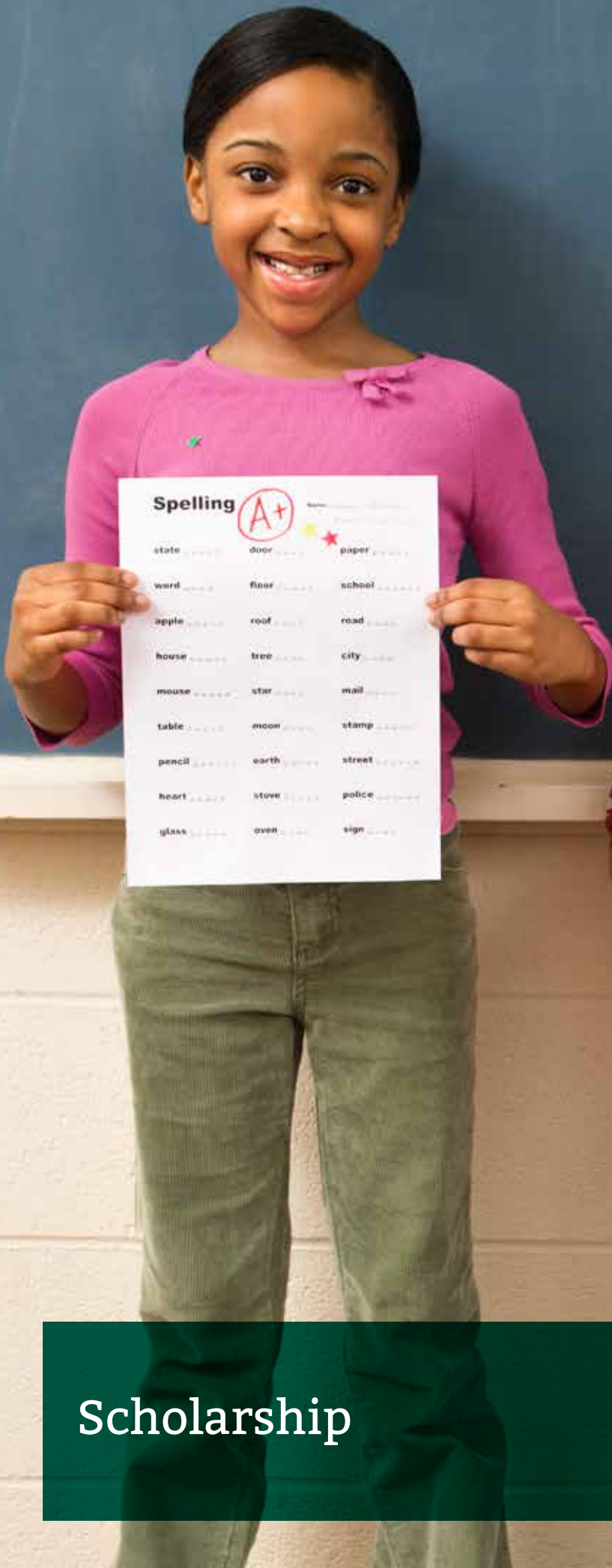
In addition to financial support provided to the Boys & Girls Clubs of San Francisco, The Guardsmen members volunteer at Camp Mendocino for a weekend in May to help make repairs to camp and ensure that it is in optimum shape for the children's summer experience.

Partner Agencies Funded Since Inception of The Guardsmen:

- Boy Scouts San Francisco Bay Area Council
- Boys & Girls Clubs of San Francisco
- Catholic Charities-CYO
- Rose Resnick Lighthouse for the Blind and Visually Impaired
- Salvation Army

Other Partner Agencies include:

- Big City Mountaineers
- Devil Pups
- Girl Scouts of Northern California
- Mt. Diablo Silverado Council Boy Scouts of America
- San Mateo Sheriff's Office -S.T.A.R Program
- Seven Tepees Youth Program
- SF Boys Chorus
- YMCA Camp Jones Gulch
- YMCA East Bay
- YMCA Presidio



Spelling **A+**

state	door	paper
word	floor	school
apple	roof	road
house	tree	city
mouse	star	mail
table	moon	stamp
pencil	earth	street
heart	stove	police
glass	oven	sign

Spelling **A+**

state	door	paper
word	floor	school
apple	roof	road
house	tree	city
mouse	star	mail
table	moon	stamp
pencil	earth	street
heart	stove	police
glass	oven	sign

Scholarship

Scholarship Overview

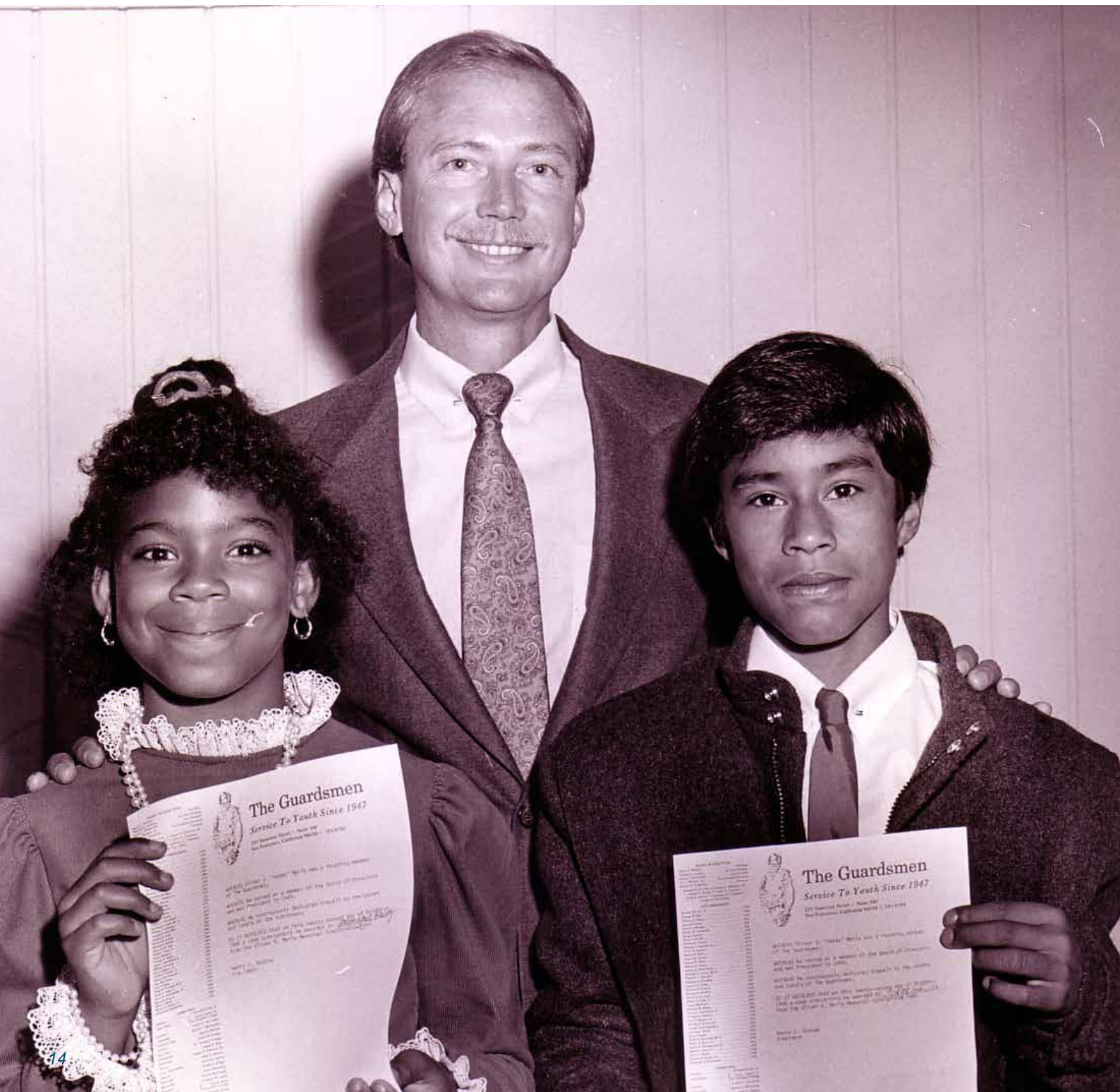
Constantly growing to support more students

In 1998, the 50th anniversary of The Guardsmen, the organization undertook a major new strategic initiative to address the access to education gap facing at-risk youth in the Bay Area. The Guardsmen Scholarship Program is a collaborative partnership between The Guardsmen, the students and their parents or guardians. Students

in grades K-6 who come from families meeting the income eligibility guidelines for the Free School Lunch Program can apply for a partial scholarship to be applied toward any California registered private school tuition within the nine-county Bay Area. Once accepted into the program, subject to available funding, a student in good

standing shall continue receiving support throughout high school. The program has substantially grown from 28 initial students to now serving over 200 current students.

By providing families with educational alternatives based on choice, The Guardsmen Scholarship Program maximizes the likelihood for academic achievement and systemic change.



Scholarship Recipient: In'Spire H.

Her name says it all. In'Spire has been part of The Guardsmen Scholarship Program since Kindergarten. She is the child we love to meet who loves to learn, wants to be challenged, and always has a smile on her face. In'Spire is an 8th grader at Mission Dolores Academy (MDA) where she is one of the top performing students. Her favorite books are 'To Kill a Mocking Bird', 'The Grapes of Wrath' and 'The True Diary of a Part-Time-Indian', her last report card was almost all-A's, and she just tested at an 11th grade level in Math/Science as a 7th grader. This is a young woman with a bright future.



“A bright, articulate, thoughtful and creative young woman. She is an amazing singer, active in the religious life of our school. In'Spire has a great energy. She genuinely cares for others and has an emotional maturity that is well beyond her years. With her bright smile and open heart, In'Spire lives up to her beautiful name, inspiring others through her singing, writing, and good deeds.”

The Director of Advancement at Mission Dolores

“Despite losing her father to gun violence this year, In'Spire is having her best academic year yet...” “...I am extremely grateful to The Guardsmen for providing this scholarship. My daughter has had to overcome a lot of obstacles, but she is extremely intelligent and an inspiration to everyone that knows her. That's why I named her In'Spire.”

*LaDiamond Harvey
In'Spire's Mom*

“We are thrilled about De Marillac Academy's evolving partnership with The Guardsmen. Their mission of providing scholarship funds to at-risk Bay Area youth resonates with our mission of transforming lives in the Tenderloin. We are grateful to The Guardsmen for their commitment to breaking the cycle of poverty through education.”

*Michael Daniels
President; De Marillac Academy*

In addition to her studies at MDA, In'Spire participates in the Breakthrough Program at The San Francisco Day School. This program is an extremely challenging college-prep program offered to high-achieving students. Those in the program take advanced classes taught by college students and professors. Both LaDiamond and In'Spire are very grateful for the support of The Guardsmen over the years and the opportunities and support the Guardsmen Scholarship have provided. In'Spire lived up to her name in her Grand Prize winning essay for the tri-county Archdiocese competition: “Be honest and faithful to people in many different situations.”

In'Spire's Fall 2013 Report Card

Math:	A
Literature:	A-
English:	A-
Spelling:	A-
Religion:	B
Science:	A+
History:	A
Phys Ed:	A
Spanish:	A-

School Profile: De Marillac Academy

Located in the Tenderloin, De Marillac Academy provides a tuition-free education that focuses on academic excellence through small class sizes and a values-based environment. De Marillac offers a private school education to low-income students from all faiths and cultural backgrounds in the Tenderloin and other inner-city neighborhoods.

The Tenderloin, one of San Francisco's poorest and most violent neighborhoods, is infamous for its prostitution, drug trade, and chronic homelessness; however the neighborhood is also home to approximately 2,600 children. Most of these children are invisible due to the dangers of the neighborhood and lack of safe public spaces. Over 28% of Tenderloin families with children under the age of 18 live below the poverty line. The Academy focuses on students considered "at-risk" because of social, academic, economic, and/or family circumstances. The Academy utilizes many innovative strategies for the educational and social benefit of our students, including an extended nine hour school day.

School Stats:

- 89% of the Class of 2008 are enrolled in higher education institutions
- 90% of all alumni earned or are pursuing high school diplomas
- 95% of the Class of 2012 have been accepted to private college preparatory high schools

"De Marillac Academy is one of the schools we'd like to foster a close relationship with. The Guardsmen are providing funds for 12 students at this school in 2013-14."

*The Guardsmen Scholarship Program
Committee Chairmen*

In 2013-14 De Marillac Academy will serve 120 4th - 8th grade students, 183 alumni, and 200 families in the school and their unique wrap around clinical and family support program.

The Scholarship Program is proud to have partners like De Marillac Academy that are providing excellent educational opportunities to at-risk youths who would not otherwise have access to a quality education.



Scholarship Partners

Acts Christian Academy
Alsion Montessori Middle School
Archbishop Riordan High School
Aurora School
Bayside SDA School
Beechwood School
Bishop O'Dowd High School
Carondelet High School
Chinese American International School
Chinese Christian School
De Marillac Academy
Drew High School
East Bay Waldorf School
Education School Name
Holy Angels School
Ile Omode School
Immaculate Conception Academy
Junipero Serra High School
La Petite Academy
Marin Academy
Marin Christian Academy
Marin Waldorf School
Mercy High School
Mercy High School [Burlingame]
Mills Children's College School
Mission Dolores Academy
Moreau Catholic High School
North Bay Christian Academy
North Hills Christian School
Our Lady of Guadalupe
Our Lady of Loretto
Our Lady of Perpetual Help
Our Lady of the Visitacion School
Patten Academy of Christian Education
Queen of All Saints
Redwood Christian School

Sacred Heart Cathedral Preparatory School
Saint Mark's School
Saint Vincent de Paul High School
Salesian High School
San Domenico School
San Francisco Waldorf High School
School of the Epiphany
St. Catherine of Siena School
St. Charles School
St. Cornelius Catholic School
St. Dunstan School
St. Elizabeth Elementary School
St. Elizabeth High School
St. Elizabeth Seton School
St. Finn Barr School
St. Francis of Assisi
St. Ignatius College Preparatory High School
St. James School
St. John Elementary School
St. John the Baptist School
St. Joseph Notre Dame High School
St. Lawrence O'Toole School
St. Mary's College High School
St. Patrick's School
St. Paul Episcopal School
St. Peter Martyr School
St. Peter's School
St. Philip Neri School
St. Raphael School
St. Stephen School
St. Timothy School
St. Vincent Ferrer School
Stuart Hall High School
Summerfield Waldorf School
The Marin School

Valley Montessori School
Vista Christian School
Zion Lutheran School



Guardsmen 365 Overview

Created in 2011, The Guardsmen 365 Program is helping at-risk youth overcome barriers by providing year-round resources integrating access to education, after-school programs, and summer programs. The program is an opportunity for us to deepen our impact on the youth we already serve by providing them with a path to higher education.

Development



Grant Highlight

S.D. Bechtel, Jr. Foundation



In 2012, The Guardsmen Campership Program received a generous grant from the S.D. Bechtel, Jr. Foundation. The donation allowed The Guardsmen to provide hundreds of more at-risk youth with an opportunity to gain confidence and leadership skills through our camp partners.

The S.D. Bechtel, Jr. Foundation is dedicated to advancing a productive, vibrant, and sustainable California. The Foundation's Education Program, of which our program was funded, focuses on California's young people, helping them develop the knowledge, skills, and character to participate fully as informed citizens, explore and understand the world around them, and act responsibly for the environment.

The Guardsmen thank the S.D. Bechtel, Jr. Foundation for their support and look forward to building a long-term relationship with them and our other fantastic Foundation partners. We are also extremely grateful to Marcia Argyris, the program officer for the Foundation, who championed the commitment.



Fundraiser Highlights 2012-13

Sports Auction

Chairmen

Peter Boer
Marcus Colabianchi
Beau Freyermuth
Ken Laversin

Special Sponsor Recognition

BTIG, LLC
Kingsford Capital Management

On February 7, 2013, the Palace Hotel hosted the San Francisco Sports Auction and Celebrity Dinner in support of The Guardsmen as well as the Giants Community Fund. Bruce and Kim Bochy were the honorary chairs for the evening and they were joined by a number of Giants players from the 2012 World Championship squad. The reception included the MLB World Series trophy set up for professional photo-shoot where guests posed next to the trophy for their snapshot with history. This year's event had a record turnout and generated over \$150,000 to benefit Bay Area at-risk youth. A special thank you to 2013's Gold Medal sponsor BTIG, LLC and our Silver Medal sponsor Kingsford Capital Management.

Christmas Tree Lot

Chairmen

Mark Ollendorff

Special Sponsor Recognition

BTIG
Turner

Since 1947, The Guardsmen have sold Christmas trees in San Francisco to support our principal programming and mission. Each winter holiday season, The Guardsmen transform the Festival Pavilion at The Fort Mason Center into a winter wonderland full of not only trees ranging from 2ft table tops to impressive 20 footers, but also a large selection of ornaments, jumpy houses, a football watching lounge, and many other fun trimmings.

Led by Tree Czar Mark Ollendorff and an exceptional Tree Lot Committee, the 2012 Tree Lot exceeded fundraising expectations and hosted 16 successful events including Family Day, Wine Tasting, Annual Crab Feed and Tree Lot Party.

As The Guardsmen's signature event, the Tree Lot has grown into a San Francisco holiday tradition for several generations of families to buy their Christmas tree and enjoy the holiday cheer, while at the same time supporting their community. A special thank you to The Fort Mason Center, all of our sponsors, and our volunteers – each of whom made the 2012 Tree Lot one of the best ever.

Wine Auction

Chairmen

Justin Hildebrandt
Bill Mastrangelo
Tyson Stevenson
Paul Walker

Special Sponsor Recognition

Parallax Fund
Manatt
Greenberg Traurig
Duane Morris

On April 27, 2013, The Guardsmen hosted the 37th annual San Francisco Wine Auction at the St. Francis Hotel. The theme for the event was 50 Years of James Bond and had special appearances by Bond Girls, Dr. No, and Odd Job. The Wine Auction generated over \$200,000 to benefit Bay Area at-risk youth, an amount not realized in years. An inspirational speech was provided by Imani Payton from the Boys & Girls Clubs of San Francisco about her Camp Mendocino experiences.

There were over 120 available auction items including one-of-a-kind wines from Harlan Estates, Kosta Browne, Opus One, and vacations to Europe, Hawaii, Mexico, and New Orleans. Overall, the approximately 400 attendees and

25 sponsor organizations enjoyed a unforgettable night.

Presidio 10

Chairmen

Justin Adams
Jim Benton
Patrick Gilligan
Kevin Murray

The 2013 Presidio 10 footrace was yet again a milestone event for The Guardsmen, setting new records in both attendance and revenues. On April 21, 2013, over 3,000 runners gathered on Crissy Field in San Francisco's historic Presidio to run the 5K, 10K, or the challenging 10 Mile course. Runners enjoyed the beautiful weather as well as a chance to run across the iconic Golden Gate Bridge, and were treated to an amazing post-race festival featuring live music, massage stations, and a freshly prepared pancake breakfast.

Founded in 2005, the Presidio 10 started out with just over 1000 runners, and has grown rapidly over the past few years becoming one of the most anticipated footraces in the Bay Area, and is consistently ranked as "America's Best 10 Mile Race" by the Road Runner Club of America. This year, the Presidio 10 raised approximately \$80,000, which was a record for the event.

Fundraiser Highlights 2012-13

(continued)

The Guardsmen Tour

Chairmen

Marshall Boyd
Brian Drue
Doug Feliciano

Special Sponsor Recognition

Turner Construction
esurance
McMillan Electric
Figueroa Mountain Brewery

On September 14, 2013, The Guardsmen hosted the 4th annual Guardsmen Tour located in the Presidio at Fort Scott. This year we had 150 riders enjoy the 25 and 60 mile courses throughout Marin County. Chairs Doug Feliciano, Marshall Boyd, and Brian Drue and a very hard working committee, raised over \$65,000 to benefit Bay Area at-risk youth.

Special thanks to our title sponsor Turner Construction along with esurance, McMillan Electric, Marcus & Millichap, and many others who made the 2012 Guardsmen Tour the best ever.

Duane Morris®

esurance™

KINGSFORD CAPITAL MANAGEMENT, LLC

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BTIG

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List of Donors



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Cushman & Wakefield
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Sporting Adventures International LLC
Turner Construction Company
University of San Francisco
VISA U.S.A. Inc.
ZICO Beverages, LLC



Foundations

Amy E. Christensen Fund
Credit Suisse Americas Foundation
East Bay Community Foundation
Gap Foundation Gift Match Program
Louise M. Davies Foundation
Morgan Stanley Foundation
Pease Family Fund
Prologis Foundation
R. D. Hume-Mary A. Hume Endowment
Salesforce.com Foundation
San Francisco Forty Niner Foundation
San Francisco Symphony
SAP Matching Gift Program
James Saunders and Nancy Saunders Charitable Fund
Mrs. Donald G. Fisher Charitable Fund
Stephen Bechtel Fund
The Kimball Foundation
The Olympic Club Foundation
UBS Matching Gift Program
United Way of the Bay Area
Wells Fargo Foundation

List of Donors

(continued)

Individuals

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Albert R. Schreck	James T. Wheary	Richard H. Peterson, Jr.
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Avraham V. Giannini, M.D.	Jerry Brooner, Jr.	Robert W. Maier
Barry Livingston	John Bush	Rodman D. Starke, M.D.
Barton P. O'Brien	John D. Kohnke	Samuel R. Coffey
Bruce H. Callander	John G. Warner	St. Mark's 8th Grade Class
Bruce L. Scollin	John H. Bickel	Stacy R. Mettier, Jr.
Charles B. Woodward	John S. Chapman	Stephen A. Molinelli
Charles L. Andersen	John W. Garrett	Stephen E. Leveroni
Charley C. Curran	Jonathan R. Wolter	Steven A. Rocha
Christopher A. Codik	Joseph F. Riley	Stuart M. Gordon
Christopher T. Roeder	Julie and Adriano Paganini	Thomas A. Belshe
Christopher T. Schaper	Karen Sullivan	Thomas A. Wright
Chuck Flanders	Ken R. Laversin	Thomas Gram
Daniel C. Lukas	Mark E. Harris	Thomas Kiehn
David E. Cookson, Sr.	Mark L. McNay	Thomas N. Lathrop
David J. Angeli	Mark M. Greenough	Thomas W. Gille
David T. Lumbard	Mark McGranahan	Victor A. Hebert
David M. Murray	Mark Penrod	Will F. Bartlett
David R. Walsh	Mark W. Perry	William A. Domann, Jr.
Duncan L. Howard	Martin E. Monfredini	William Brinkman
Duncan R. Hay	Matthew P. Carbone	William H. Moorhouse, Jr.
Edward L. Bulkley	Megan Kakani	William R. Cohen
Ferdinand Schmitz, IV	Michael C. McPherson	
Frederic W. Bost, M.D.	Michael Hine, D.D.S.	
Fredric C. Nelson	Michael Scribner	
George C. Jaynes	Michael Sermersheim	
Grant T. Cleghorn	Paul Gradeff	
Guy F. Jaquier	Paul Sack	
J. Nielsen Rogers	Philip H. Fernandez	
James Krueger	Richard A. Bocci	
James M. Kelly	Richard A. Bohannon, M. D.	
James M. McCabe	Richard B. Blackman	
	Richard C. Otter	

Financial Summary

On average, 97 cents of each public support dollar is invested into our programs

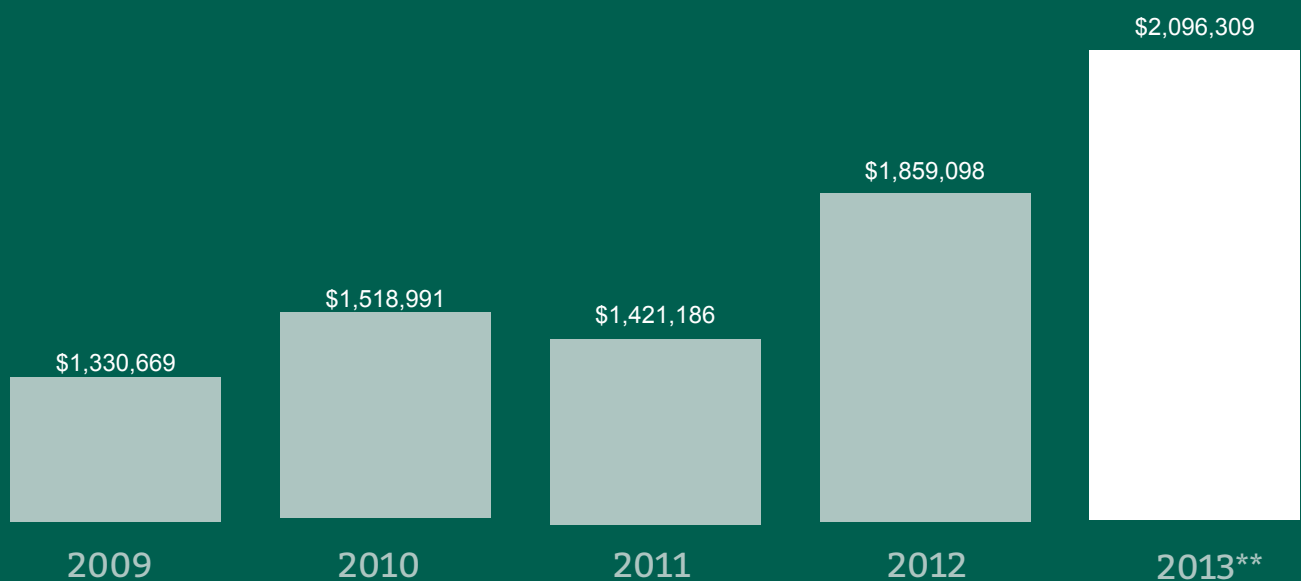
Financial Summary 2009 to Present

Year	Total Public Support and Revenue
2013**	\$2,096,309
2012	\$1,859,098
2011	\$1,421,186
2010	\$1,518,991
2009	\$1,330,669

**Unaudited Financials for 2013

Comprehensive and audited financial statements are available upon request

Dollars Raised



over 30% increase

of total public support and revenue over the past five years

Acknowledgements



Acknowledgements

Board of Directors and Officers 2013-2014

Marcus O. Colabianchi, President
Paul E. Walker, First Vice President
Peter Boer, Vice President
Brian Carr, Vice President, Secretary
Adam Buttery, Board Member
Justin Hildebrandt, Board Member
Kevin W. Murray, Board Member
Mike Piro, Board Member
Patrick Gilligan, Jr., Board Member
Bill Mastrangelo, Board Member
Will Parker, Board Member
Tyson Stevenson, Board Member
Ryan Nail, Counsel
Adam Wright, Counsel
Alan (Mac) Watters, Treasurer
Robert Flowers Assistant, Treasurer

Committee Chairmen 2013-2014

Angel Island 12K

Alan Walker
Tom Harris
Greg Varni

Bachelor Auction

Sterling Burnett
Stafford Jacobs
Casey Scollin
Simon Wong

Big Game Events Lunch & BBQ

Zach Anderson-Gram
John Pettus

Bowling Night

Sean Dublin
Brian Gauck

BR Cohn Wine Day

Chris Foote
Ken Laversin

BTIG Trading Day

Grant Cleghorn
Brendan Hutchinson

Campership

Justin Hildebrandt
Ian Thomson

Century Ride/Tour

Marshall Boyd
Doug Feliciano
Tyler Foster
Ryan Prosser

Christmas Tree Lot

Brad Seyffer

Comedy Night

Josh Monfredini
Alan Walker

Counsel

Ryan Nail
Adam Wright

Crab Feed

Thomas Hor
Justin Monfredini
Greg Wurster

Domino Tournament

Andrew Morrison
Will Noble

Encampment

Zach Anderson-Graham
Adam Echter
Beau Freyermuth
Will Parker

Fourth Friday

Andy Benton
Eaven Horter
Damien Weiss

Fund Drive

Adam Echter
Bill Mastrangelo
Justin Monfredini

Golf

Mike O'Brien
Ken Laversin
Josh Stumpf
Kurt Houtkooper (Emeritus)

Halloween

John Moore
Ryan Wagner
Simon Wong

Individual Gifts

Andy Kelly
John Micek
Michael Rubenstein

Investment

Doug Feliciano
Nick Koukopoulos
Paul Walker

Lawn Party

Graham Coover
Thomas Hanagan
Neal Mueller
David Siegel

Lies, Legends & Lore

Marc Baluda
Steve Kapp
Mike Pola

Marketing & Branded Events External Communications

Jordan Angel
Damon Bruce
Kevin Murray
Victor Thomas

Membership

Brian Drue
Patrick Gilligan (Secretary)

Mendocino Work Weekend

Kermit Claytor
Mike Piro

Photography

Gustavo Fernandez

Presidio 10

Justin Adams
Patrick Gilligan

Acknowledgements

(continued)

Dave Murray
Kevin Murray

Program

Jason Creech
Doug Lambert
Dave Murray

Scholarship

Mike McKinnon
Gregg Wurster

Second Saturday

Phil Barret
Tyler Brock
Mike McKinnon

Seniors

Brian Carr
Dan Dillon
Chris Lusic
Scott Thompson

Speaker Series

Jordan Angel
Mike Taquino

Special Events

Phillip Marshall
Jeff McFarland
Ryan Prosser
Chris Reid

Sports Auction

Danny Annan
Adam Buttery
Josh Myerberg
Victor Thomas

Spring Sabbatical

Peter Boer
Jordan Baucum
Vic Colborn
John Jaquish

St. Patrick's Day Lunch

Mike O'Brien
Rob Stangelini

Strategic Fundraising & Endowments

Matt Niehaus
Mike Piro
Matt Partain

Strategic Initiatives

Jorge Calderon

Technology & Infrastructure

Nathan Ferris
David Siegel
Patrick Tobin (Emeritus)

The Lamplighter

Patrick Gilligan
Justin Hildebrandt
Jeff McFarland

Trap/Skeet Shoot

Matt Griffin
Justin Hildebrandt

Treasurer

Alan (Mac) Watters
Rob Flowers (Asst.)

Tree Lot Party

Jordan Angel
Masato Kametani
Justin Monfredini
Will Parker

Waiting List

Will Bartlett
Brian Blackman
Jerry Brooner

Wine Auction

Chuck Flanders
John Pettus
Aaron Reuter
Tyson Stevenson

Board of Directors and Officers 2012-2013

Todd C. Upp, President

Harold H. Davis, First Vice President

Patrick W. Tobin, Vice President

Jeremiah E. Bohannon, Vice President,
Secretary

Peter Boer, Board Member

Brian Carr, Board Member

Marcus O. Colabianchi, Board Member

Paul E. Walker, Board Member

Adam Buttery, Board Member

Justin Hildebrandt, Board Member

Kevin W. Murray, Board Member

Michael Piro, Board Member

James G. Higgins, Counsel

Robert J. Stangelini, Treasurer

Alan (Mac) Watters, Assistant Treasurer

Committee Chairmen 2012-2013

Bachelor Auction

Jon Porter
Ross Robinson
Casey Scollin
Sterling Burnett

Big Game Lunch

Zach Anderson-Gram
John Pettus

BR Cohn Wine Day

Marshall Boyd
Ken Laversin

Breakfast Club

Jordan Baucum
Nathan Ferris

Campership

Mark English
Ian Thomson

Century Ride/Tour

Marshall Boyd
Brian Drue
Doug Feliciano

Christmas Tree Lot

Mark Ollendorff

Counsel

Jim Higgins

Crab Feed

Brian Gauck
Thomas Hor

Acknowledgements

(continued)

Devil Pups

Will Bartlett
Justin Hildebrandt
Ian Thomson

Encampment

Patrick Gilligan
Justin Monfredini

Fourth Friday

Jordan Angel
Conor Famulener
Simon Wong

Fund Drive

Marcus Colabianchi
Sean Dublin
Brian Gauck

Golf

Brian Carr
Jeremy Kish
Mike O'Brien

Halloween

Vic Colborn
John Moore
Ryan Wagner

Historical/Archive/Photography

Jeremiah Bohannon
Gustavo Fernandez

Investment

Doug Feliciano
Nick Koukopoulos
Rob Stangelini
Todd Upp

Lamplighter/Internal Communications

Patrick Gilligan
Justin Hildebrandt

Lawn Party

Jordan Baucum
Gram Coover
Neal Mueller

Lies, Legends & Lore

Jeremiah Bohannon
Steve Kapp

Marketing & Branded Events/External Communications

Kevin Murray
Victor Thomas
Patrick Tobin

Membership

Jeff Landry
Brian Drue (Secretary)

Mendocino Work Weekend

Kermit Claytor
Justin Monfredini
Mike Piro

Poker Tournament

Adam Echter
Michael McKinnon

Presidio 10

Justin Adams
Jim Benton
Patrick Gilligan
Kevin Murray

Program

Mike Herrington
Tait Reimers
Eli Zoback

Scholarship

Gregg Wurster
Paul Walker

Second Saturday

Aaron Reuter
Olivier L'Abbe
Mike McKinnon
Aaron Reuter

Seniors

Jorge Calderon
Brad DeJean
Scott Thompson

Special Events

Jordan Baucum
Graham Coover
Neal Mueller

Sports Auction

Peter Boer
Marcus Colabianchi

Beau Freyermuth
Ken Laversin

Spring Sabbatical

Jeremiah Bohannon
Ken Laversin

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Patrick Gilligan
Kevin Murray
Mike O'Brien

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Matt Niehaus
Matt Partain
Mike Piro

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Peter Boer
Patrick Tobin

Trading Days

Grant Cleghorn
Rick Shepherd
Will Bartlett

Trap/Skeet Shoot

Patrick Gilligan
Matt Griffin
Aaron Reuter

Treasurer

Rob Stangelini
Alan (Mac) Watters (Asst.)

Tree Lot Party

Doug Cook
Justin Monfredini
Will Parker

Waiting List

Hal Davis
Jon Faller
Mike Pola

Wine Auction

Justin Hildebrandt
Bill Mastrangelo
Tyson Stevenson
Paul Walker

Acknowledgements

(continued)

Past Presidents

2013 Todd C. Upp	1979 Bruce L. Scollin
2012 Jerry Brooner	1978 Charles H. Stuckey
2011 Marc R. Baluda	1977 Herbert L. Damner
2010 Christopher T. Roeder	1976 Victor A. Hebert
2009 Stephen H. Sutro	1975 Robert B. Henry
2008 Stephen J. Revetria	1974 Stuart M. Gordon
2007 Alden M. Mills	1973 Robert W. Maier
2006 Andrew P. Peterson	1972 William F. Epsen
2005 James R. Anderer	1971 Joseph L. Feigenbaum
2004 Martin N. Carrade	1970 Rodman D. Starke, M.D.
2003 William A. Koefoed, Jr.	1969 William C. Callender
2002 William G. Vlahos	1968 Douglas B. McLellan
2001 Stephen C. Kapp	1967 Charles E. Noble
2000 Charles K. Smith	1966 Richard H. Schutte
1999 Gary A. Luchtel	1965 Richard F. Shelton
1998 Joseph E. Sweeney, III	1964 James B. St. Clair
1997 Gregory A. Wettersten	1963 Edwin J. Conn, Jr.
1996 James E. Krueger	1962 James Malliard
1995 Jeffrey J. Fenton	1961 Thomas W. Witter
1994 Michael I. Kulick, M.D.	1960 James C. Merrifield, Jr.
1993 William A. Domann, Jr.	1959 William A. Bentley
1992 Joseph Gartland Moore	1958 Carl Livingston, Jr.
1991 Stephen E. Leveroni	1957 Charles F. Bulotti, Jr.
1990 Martin E. Monfredini	1956 Joseph Jack Seligman
1989 Lawrence G. Townsend	1955 John Max Moore
1988 Donald J. Winter	1954 John F. Swain
1987 Henry C. Bunsow	1953 Phillip R. Westdahl, M.D.
1986 Kenneth B. Lee, Jr.	1952 Walter A. Haas, Jr.
1985 Duncan R. Hay	1951 Albert E. Schwabacher, Jr.
1984 Fredric C. Nelson	1950 Spencer Grant, Jr.
1983 Joseph S. Lerer	1949 Oliver V. Merle
1982 James. T. Wheary	1948 Herman A. Binder, Jr.
1981 Robert H. Goldsmith	1947 Alexander S. Henderson
1980 Jay Q. Guittard	

Acknowledgements

(continued)

Hall of Famers

2013 James R. Saunders	2003 Christian W. Lustic	1993 Leo J. Murphy, Jr.
2013 David R. Hollister	2002 Earl V. Fogelberg, M.D.	1992 Norman H. Bouton, Jr.
2013 Thomas P. Cleary	2002 Joseph A. Van Orsdel	1992 Richard H. Schutte
2012 Richard B. Blackman	2002 Donald J. Winter	1992 C. Steven Swason
2012 Michael E. Johnson	2001 Stanley R. Boyd	1991 Robert S. Epstein
2011 Kevin Chessen	2001 Richard J. Guggenlime	1991 Edward H. Meister, Jr.
2011 Robert H. Staley	2001 Joseph S. Lerer	1991 James L. Walker, III
2011 Stephen P. Starke	2001 Mark K. McDonald	1991 Phillip R. Westdahl, M.D.
2010 Michael J. Pola	2000 David C. Cumming	1990 Richard M. Enos
2010 James H. Sutton	2000 Jay Q. Guittard	1990 Charles E. Noble
2010 Joseph E. Sweeney, III	2000 Robert H. Goldsmith	1990 Albert E. Schwabacher, Jr.
2010 Charles H. "Bruce" Woodward	2000 John W. Stark	1989 Bruce E. Beebe
2009 Philip C. Bartlett	1999 Herbert L. Damner, Jr.	1989 John N. Callander, M.D.
2009 Winston S. Chinn	1999 Bruce L. Scollin	1989 John W. Chamberlain
2009 Robert J. Simon	1999 Joseph N. Wineroth, III	1989 J. Michael Gallagher
2009 Gregory A. Wettersten	1998 Alex E. Fagan	
2008 Stephen F. De Luchi	1998 Carl Livingston, Jr.	
2008 Jeffrey J. Fenton	1998 David E. Lombard	
2008 Jay C. Mancini	1997 William C. Callender	
2008 Scott S. Thompson	1997 John F. Galloway	
2007 Stephen G. Ghiselli	1997 James Monfredini	
2007 Stephen E. Leveroni	1996 William A. Bentley	
2007 William T. Wamsley	1996 Stuart M. Gordon	
2006 Kurtis R. King	1996 Robert G. Little	
2006 Martin E. Monfredini	1996 Robert M. Tomasello	
2006 Bill R. Poland	1995 John H. Baker	
2006 The Founders of The Guardsmen	1995 Gary W. Guittard	
2005 Victor A. Hebert	1995 George N. Hale, Jr.	
2005 Gary M. "Sky" King	1994 John H. Bickel	
2005 Lawrence G. Townsend	1994 Terence A. De Voto	
2004 Samuel R. Coffey	1994 Andrew W. Simpson, III	
2004 F. Stuart Kuhn	1994 Stephen C. Kapp	
2004 Fredric C. Nelson	1994 Donald G. Fisher	
2003 Mark E. Harris	1993 Walter A. Haas, Jr.	
2003 Robert B. Henry	1993 Robert W. Maier	

Contributors

Adam Buttery

Jorge Calderon

Brian Carr

Marcus Colabianchi

Brian Drue

Douglas Feliciano

Gustavo Fernandez

Rob Flowers

Justin Hildebrandt

Michael McKinnon

Matt Niehaus

Mark Ollendorff

Ryan Prosser

Matthew Smith

Taina Steinberg

Ian Thomson

Pat Tobin

Todd Upp

Alan Watters

Eric Willis

Gregg Wurster



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